

# Complementary Advantages — Value & Inheritance —

"Value Plus" Insurance Plan ("Value Plus") / "Value Plus" Insurance Plan (attached with Value Enhance Option Rider)<sup>2</sup> ("Value Plus" (attached with Value Enhance Option<sup>2</sup>)) ("The Plan") is a life insurance plan equipped with functions of wealth accumulation and flexible inheritance.

The plan includes various superior product features to help you plan a splendid life, plan for wealth inheritance at ease and leave an extraordinary gift to your loved ones from generation to generation.

# Value Enhance Option Rider<sup>2</sup> Accelerating wealth accumulation by prepaying the total premiums<sup>3</sup> upon



**Terminal Dividend** 

**Lock In Options**<sup>5</sup>

Turns "expectation"

into "guarantee"

## Policy Split Option<sup>1</sup>

At the end of the 5th policy year, you may allocate a portion of the Units of the basic plan to a separate "Split Policy" for flexibly planning your assets

### Wealth can be passed on infinitely

- Unlimited changes of Insured<sup>6</sup> after the 1<sup>st</sup> Policy Anniversary and protection period will cover until new Insured reaches age 128
- Policy Continuation Option (to the Beneficiary)<sup>7</sup>, let the policy continue to pass on

#### **GOALS**

**Policy** 

**Anniversary** 

- To leverage part of the retirement pension through an insurance plan with a shorter breakeven period so that he can prepare a fixed income while accumulating wealth
- 2. To plan for the future peace of mind of the family, allocating assets properly and inheriting wealth

#### **ENROLLED PLAN**

"Value Plus" (attached with Value Enhance Option<sup>2</sup>) [Policy A]

# PREPAID PREMIUMS THROUGHOUT THE WHOLE PAYMENT TERM

- BEFORE deducting 8% large size discount USD 326,087
- AFTER deducting 8% large size discount USD 300,000

#### **POLICY OWNER**

Mr. Wong

**INSURED** 

Mr. Wong



## Policy A effective

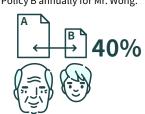


Mr. Wong's Policy attached with Value Enhance Option Rider<sup>2</sup> allowing the policy reached breakeven as short as the 5th Policy Anniversary.



Mr. Wong exercised the "Policy Split Option1", splitting 40% of the Units from the basic plan into a new policy [Policy B], and changing the policy owner and insured to his grandson after the split.

Mr. Wong's grandson continues to withdraw USD6,000 from Policy B annually for Mr. Wong.



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Mr. Wong: Age 80

Mr. Wong passed away due to illness at age 90, and assigned the death benefit of the policy paying in fixed monthly installments to his 85-year-old wife (beneficiary) as her living expenses, continuing to support her rest of life. Mr. Wong's grandson can also continue to withdraw USD 6,000 annually till he reaches age 128.







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Mr. Wong: Age 90 Mrs. Wong: Age 85

Mr. Wong began withdrawing 5% (USD15,000) annually from the basic plan since the 5th Policy Anniversary as his retirement income until age 90 (the 30th Policy Anniversary), USD390,000 in total.

#### **Guaranteed value**<sup>8</sup>:

Policy A: USD 264,000 (88% of the Total Premiums Paid)



#### Policy A

Policy owner & Insured: Mr. Wong

Guaranteed value<sup>8</sup> (Before Withdrawn):
USD 300.000

(100% of the Total Premiums Paid)

Total policy value<sup>9</sup> (Before Withdrawn): USD 329,830

#### **Policy A**

Policy owner & Insured: Mr. Wong

**Annual withdrawn amount:** USD 9.000

Total policy value<sup>9</sup> (After Withdrawn):

USD 202,941

#### Policy B

Policy owner & Insured: Mr. Wong's Grandson

Annual withdrawn amount: USD 6.000

Total policy value<sup>9</sup> (After Withdrawn):

USD 135,294

#### Total policy (Policy A + Policy B) value<sup>9</sup>:

USD 338,235 in total

#### Policy A

Policy owner & Insured: Mr. Wong Beneficiary: Mrs. Wong

Total death benefit amount USD 198.347

## **End of Policy A**

#### Policy B

Policy owner & Insured: Mr. Wong's Grandson

Annual withdrawn Amount: USD 6,000

Total policy value<sup>9</sup> (After Withdrawn): USD 132,231



Through various flexible inheritance options of the policy, Mr. Wong arranged a fixed income after retirement for himself and allocated assets properly through splitting policies. Even after his death, he could still support his wife.

#### **GOALS**

- 1. To plan ahead and raise the value with the existing assets
- 2. Get monetary prepared for his children and plan for wealth inheritance

#### **Enrolled plan**

Mr. Chan exercised the "Manual Lock In Option<sup>5</sup>" converting

USD100,000 (56%) Terminal Dividend into Annual Dividend to lock

the guaranteed return and accumulate interest continuously. He also

exercised "Policy Split Option" to split 50% of the Units of the basic

split, he changed the owner of Policy B and the Insured to his daughter.

plan (USD 158,170) into a new policy [Policy B] afterwards. After the

"Value Plus" (attached with Value Enhance Option<sup>2</sup>) [Policy A]

#### PREPAID PREMIUMS THROUGHOUT THE WHOLE PAYMENT TERM

- · BEFORE deducting 6% large size discount USD 100,000
- AFTER deducting 6% large size discount USD 94,000

**POLICY OWNER** 

Mr. Chan

**INSURED** Mr. Chan



## **Policy A effective**



Policy Mr. Chan: Age 35 **Anniversary** Daughter: Age 1

Birth of his son



of Policy A to his son so that his daughter and son have their own policy. Both of them withdrew USD100,000 from their respective policies for childcare expenses and to start a business with friends at the same year.

Mr. Chan changed the policy owner and Insured

Mr. Chan's son split 50% policy value of Policy B (USD 174,770) to a new policy<sup>1</sup> [Policy C], changed the policy owner and Insured to Mr. Chan's grandson



Mr. Chan: Age 65 Daughter: Age 31 Son: Age 22

#### Guaranteed value8

Policy A: USD 81.960 (87% of the Total Premiums Paid)



Guaranteed value8

Policy A: USD 94.457 (100% of the Total Premiums Paid)

> Total policy value<sup>9</sup>: USD 124,683

#### Policy A

Policy owner & Insured: Mr. Chan Total policy value<sup>9</sup>:

USD 158,170

#### **Policy B**

Policy owner & Insured: Daughter USD 158,170

Total policy value 9:

#### Policy A

Policy owner & Insured: Son Policy owner & Insured: Daughter Total policy value<sup>9</sup>: USD 196.086

Policy B

Total policy value<sup>9</sup>: USD 196.086

(Before policy value withdrawal) Total policy (Policy A + Policy B) value9:

USD392,172 in total

#### Policy A

Total policy value<sup>9</sup>:

**Policy B** Policy owner & Insured: Son Policy owner & Insured: Daughter Total policy value<sup>9</sup>:

USD 96.086

Total policy (Policy A + Policy B) value9:

#### Policy A

Policy owner & Insured: Son Total policy value<sup>9</sup>: USD 174,770

Daughter: Age 61

Son: Age 52

Grandson: Age 18

#### Policy B

Policy owner & Insured: Daughter Total policy value<sup>9</sup>: USD 349,539

#### Policy C

Policy owner & Insured: Grandson Total policy value<sup>9</sup>: USD 174,770

#### Total policy

(Policy A + Policy B + Policy C) value9: USD 699,079

> Mr. Chan's original policy has been passing on to the Insured's age 128 of each policy.

## Total policy

(Policy A + Policy B) value9: USD 316,340

USD 96.086

(After policy value withdrawal)

USD 192,172 in total



With just one policy, it can be split into multiple new policies for inheritance. Mr. Chan's children have their own policies to achieve their goals such as starting a business by withdrawing the policy value.

If you enroll in "Value Plus" (attached with Value Enhance Option<sup>2</sup>) and prepay the total premium<sup>3</sup> upon policy issuance, by comparing same amount of Unit, the guaranteed value<sup>4</sup> of policy for the whole coverage period will be higher than that of "Value Plus", while the guaranteed breakeven period will even be 10 years\* earlier than that of "Value Plus". "Value Plus" (attached with Value Enhance Option<sup>2</sup>) could reach guarantee breakeven efficiency<sup>4</sup> as short as 5 years.

#### **Example:**

Mr. Chan enrolled in "Value Plus" (attached with Value Enhance Option<sup>2</sup>) at the age of 60 and prepaid the total premium<sup>3</sup> upon policy issuance. By comparing the same amount of Unit, the guaranteed value<sup>4</sup> of the policy throughout the whole coverage period will be higher than that of "Value Plus".

Unit: 326,087

Premium (USD)	BEFORE deducting 8% large size discount	AFTER deducting 8% large size discount	
Annual Premium	163,044	150,000	
Total Premiums	326,087	300,000	

<sup>\*\*</sup> At policy issuance

A Guaranteed value refers to the aggregate of guaranteed cash value and balance of prepaid premiums (if any). In the above example of "Value Plus" (attached with Value Enhance Option<sup>2</sup>), the guaranteed cash value and balance of prepaid premiums of the policy upon policy issuance and at the end of first policy year are USD 114,000 and USD 150,000 respectively. Example on "Value Plus" is calculated based on annual premium payment mode.

The above example is an assumption and for reference only. It assumes all premiums payable (after deducting 8% of large size discount throughout the whole payment term and excluding any other premium discount (if any)) have been fully paid as scheduled, the policy was not early terminated, no policy option was exercised (including but not limited to Policy Split Option) and there is no claims and indebtedness. The above example does not include premium levy. We will round off the figures listed in the above example to the nearest integer, which may result in a deviation from the values shown in the benefit illustration table.

End of the Policy Year	Guaranteed Value of "Value Plus"^		"Value Plus" (attached with Value Enhance Option²) ^		
0**	90,000			264,000^	
1	90,000			264,000^	In "Value Plus" (attached v Value Enhance Option <sup>2</sup> ), t
2	180,000			264,000	guaranteed value of poli for the whole coverage per will be higher than that c "Value Plus".
3	189,333			264,000	
4	198,665			277,999	
5	208,001		• • • •	300,000	
6	217,334			301,001	
7	226,666	In "Value Plus" (attached with Value Enhance Option²), the guaranteed breakeven period⁴ of policy will even be 10 years earlier.		303,163	
8	235,999			308,012	
9	245,335			309,861	
10	254,667			312,000	
11	264,000			313,673	
12	264,000			315,437	
13	264,000			317,292	
14	277,999			319,242	
15	300,000	• • • • • • • • • • • • • • • • • • • •		321,287	
16	301,001			323,429	
17	303,163		325,670		
18	308,012		328,011		
19	309,861			330,453	
20	312,000			333,000	

<sup>\*</sup>Assume the comparison is based on premium paid in annual payment mode.

#### Remarks:

- 1. While the policy is in effect and at the end of the 5th policy year, you may exercise Policy Split Option to create a separate policy (the "Split Policy"), allocating a portion of Unit from the basic plan of the Policy and the Policy and the policy of the Split Policy will be the same as the laster do not enter the policy split option has been exercised (the "Split"), the respective Unit of the basic plan of the Policy your request; (iii) the laster plan of the Policy plan to the Policy plan to the policy option cannot be less than the minimum Unit amount we permit at the time of your request plan of the Policy plan to the Policy plan to the policy option cannot be changed or withdrawn once it is submitted; (v) any Indebtedness under the basic plan of the Policy policy option cannot be changed or withdrawn once it is submitted; (v) any Indebtedness under the basic plan of the Policy policy option cannot be changed or withdrawn once it is submitted; (v) any Indebtedness your request for the Policy option cannot be changed or withdrawn once it is submitted; (v) any Indebtedness your request for the Policy option cannot be changed or withdrawn once it is submitted; (v) any Indebtedness your request for the Policy option cannot be changed or withdrawn once it is submitted; (v) any Indebtedness your request for the Policy and the Policy will be adjusted accommunated policy option of the Policy will be adjusted accommunated with the Policy option of the Policy will be adjusted accommunated with the Policy and the Split Policy will be adjusted according to your allocation of the Units; (iii) the Total option of the
- 2. Value Enhance Option Rider constitutes part of the policy that they complement to. Unless otherwise stated, terms of the basic plan also apply to Value Enhance Option Rider. In the event of discrepancies, terms of Value Enhance Option Rider shall prevail. If the Policy Owner opts to prepay all premium and premium levy of the basic plan of this policy when it is in force, we will enhance the cash value of the basic plan of the policy and demonstrate in the policy specification or relevant endorsement. All prepaid premium and premium levy will be credited to your premium deposit account. Please refer to Supplemental Information to "Value Plus" (attached with Value Enhance Options) from this product brochure and the Policy Provisions for more details regarding the Value Enhance Option Rider.
- 3. Premium prepayment only applies to "Value Plus" (attached with Value Enhance Option). Prepaid premium and premium levy of the basic plan refer to all premiums payable and premium levy of the basic plan throughout the entire premium payment period which fully prepaid upon policy issuance and will be credited to premium deposit account. Annual premium net premium levy of the basic plan which are due and payable will be deducted from the premium deposit account at the beginning of the relevant policy year. Under "Value Plus" (attached with Value Enhance Option1), withdrawal from the premium deposit account is not allowed unless the policy termination or being rescinded. If you fully or partially surrender the policy, we will return the remaining balance in the premium deposit account in proportional to the reduced Unit.
- 4. Guaranteed value refers to the sum of guaranteed cash value and prepaid premium (if any). Guaranteed breakeven period as short as 5 years and guaranteed value up to 88% of the total premiums for the entire payment period upon policy issuance only applicable to policy of "Value Plus" (attached with Value Enhance Option) with annual premium (before large size discount throughout the whole payment term and any other premium discount (if any)) to USD150,000 or above. Taking another example of "Value Plus" (attached with Value Enhance Option) with an annual premium (before large size discount throughout the whole payment term and any other premium discount (if any)) of USD50,000, guaranteed breakeven period and the guaranteed value upon policy issuance will be 8 years and 87.19% respectively. Guaranteed breakeven period for the first time by the end of such policy year.
- Terminal Dividend Lock In Options included (i) Automatic Lock In Option (Starting from the 15th Policy Anniversary or the Policy Anniversary immediately follows the Insured reaches the retirement age selected by you (must be 55 years old or above) whichever is later, we will automatic all or dividend into annual dividend under this option) and (ii) Manual Lock In Option (Starting from the 15th Policy Anniversary, you can apply to exercise the Manual Lock In Option). You can apply changes between "Automatic Lock-in Option" ," "Manual Lock-in Option" for unlimited times before exercising the "Terminal Dividend Lock In Options". Once the option has been exercised, no change can be made but only cancel this option. The actual amount of converted terminal dividend through "Manual Lock In Options" will be determined after the application. After the conversion of terminal dividend, your future terminal dividend will be reduced accordingly. All terminal Dividends not yet be converted can be higher or lower or reduced to zero. While the "Automatic Lock In Option" in force, the option will be immediately suspended upon partial surrender, and you have to submit a request to resume "Automatic Lock-in Option". Please refer to the Policy Provisions for details of Terminal Dividend Lock In Options.
- 6. Changing the Insured is subject to the prevailing administrative rules and shall not affect the Units, total amount of Cash Value (including guaranteed and non-guaranteed), Policy Date and Policy Year. The maturity date will be changed to the Policy Anniversary on or following the 128th birthday of the Changed New Insured (whichever is applicable). The Changed New Insured must be aged 65 years of age (last birthday) or below and must not be older than the initial Insured by 10 years. The change of Insured must be endorsed by the Policy Owner, proposed new Insured and and the Policy of the Policy Owner, proposed new Insured is an accordance of insured or the policy of the Policy of the Policy Owner, proposed new Insured and the Policy of the Policy Owner, proposed new Insured on our record (when applicable and as the case may be) as from the Insured-Change Effective Date. Value Enhance Option Rider will not be terminated after Change of Insured Option has been exercised. Please refer to the Policy Provisions for details of Changing of Insured Option.
- 7. Upon the death of Insured, if the Policy Owner (still alive) and the Insured is different person, the Beneficiary will become the new Policy Owner dies at the same time or the Policy Owner and the Insured is the same person, the Beneficiary will become the new Policy Owner and Continued New Insured of the Policy, subject to the prevailing administrative rules of the Company. After this option has been exercised, all Units, total amount of Cash Value (including guaranteed and non-guaranteed), Policy Date and Policy Year will remain unchanged. Plan End Date of the basic plan of this Policy will be adjusted to the date of Policy Anniversary on or immediately following the 128th birthday of the Continued New Insured (whichever is applicable). The surrender payment may be equal to or lower than Death Benefit Settlement Option has already been selected, you shall cancel the Death Benefit Settlement Option arrangement before your submission of any written request for this Policy Continuation Option. Value Enhance Option Rider will not be terminated after Policy Continuation Option.

  Please refer to the Policy Provisions for details of Policy Continuation Option.
- 8. Guaranteed value refers to the sum of guaranteed cash value and prepaid premium (if any).
- 9. Total policy value refers to the aggregate of guaranteed value, non-guaranteed annual dividend and interest (if any) and non-guaranteed terminal dividend (if any).
- The above example is an assumption and for reference only. It assumes all premiums payable (after deducting 8% of large size discount throughout the whole payment term and excluding any other premium discount (if any)) have been fully paid as scheduled. The above example to the nearest integer. Besides the mentioned exercised options, the policy was not totally terminated, no other option was exercised and there is no claims and indebtedness. Withdrawal pix demands and indebtedness. Withdrawal is an indebtedness. Withdrawal is an indebtedness. Withdrawal is an indebtedness. Withdrawal is a claim of the Carbon of the Units of the Policy. Withdrawal will lead to the adjustment and reduction of subsequent Guaranteed Cash Value, non-guaranteed Annual Dividend, non-guaranteed Terminal Dividend and Total Death Benefit. Withdrawals are subject to the Company's minimum Unit requirements, and no withdrawal will be allowed which has the effect of reducing the Units of the Policy below the minimum Units required. All the above policy value and death benefit in the example are based on the Company's current projected dividend and accumulated interest rate and are not guaranteed. The units may reduce earlier or later in order to withdraw the stated amount above. The actual policy value including Guaranteed Cash Value and total guaranteed death benefit may differ from the above example. Relevant requirements set by the Company has to be met before exercising the policy options, please refer to the Product Brochure and Policy Provisions for details.

The above product information does not contain the full terms of "Value Plus" (attached with Value Enhance Option) and the full terms can be found in The Policy document. During the sales process, this document must be read together with the plan's product brochure, policy provision and illustration document provided by your licensed insurance agents to fully understand the full terms and conditions of the plan's definition, fees, product features, exclusions and details of benefit payment conditions, etc. "Value Plus" Insurance Plan may be purchased as standalone plan(s) without bundling with other type(s) of insurance product.

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