



## Regent Insurance Plan 2 *Premier*



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## Regent Insurance Plan 2 *Premier*

Regent Insurance Plan 2 (Premier Version) is designed for you who have vision and want to have a financial plan for future in which you can pass on the fruits of an industrious life to the next generations infinitely. Our new product benefits help to safeguard your wealth further.

### Product Features

- ✓ Guaranteed cash value, annual dividend<sup>1</sup> and terminal dividend<sup>1</sup> accelerate wealth accumulation
- ✓ All-rounded tool for passing on legacy to next generations. Leading superiority including:
  - Unlimited changes of Insured and protection period will cover until new insured reaches age 128<sup>2</sup>, your wealth may pass on infinitely **First-in-market\***
  - Policy Continuation Option (to the beneficiary)<sup>3</sup>, let the policy continue to pass on **Unique in the market<sup>4</sup>**
- ✓ Terminal dividend lock in options<sup>4</sup> turn “expectation” into “guarantee”  
**First-in-market: Automatic Lock In Option\***
- ✓ Premium holiday<sup>5</sup> of up to 4 years to provide financial flexibility **First-in-market\***
- ✓ Free premium waiver<sup>6</sup> eases your burden from making future payments in case of unfortunate happenings
- ✓ Flexible settlement option for death benefits<sup>7</sup> or full surrender<sup>8</sup> for better planning

\* “First-in-market” item is concluded based on the same type of life insurance savings products in the market as of August 2018.

^ Policy Continuation Option (to the beneficiary) is exclusive for FTLife based on the same type of life insurance savings products in the market as of August 2018.

# All-rounded tool for passing on legacy to next generations

## Unlimited changes of Insured and protection of new insured up to age 128<sup>2</sup>

After the 1<sup>st</sup> policy anniversary, you may change the insured for unlimited times<sup>2</sup>. The coverage period will be adjusted to the 128<sup>th</sup> birthday of the new insured. Policy value would have sufficient time for wealth accumulation and can be passed on to the next generations infinitely.

## Policy Continuation Option (to the beneficiary)<sup>3</sup>

Apart from unlimited changes of Insured<sup>2</sup>, the plan specially provides Policy Continuation Option<sup>3</sup>. During the lifetime of the Insured, the Policyowner can assign a Beneficiary. Upon the death of the Insured, the Beneficiary will become the new Policyowner and/or new insured. Even if the Insured accidentally pass away, the policy can still be passed on to the next generations. The coverage period will be adjusted to the 128<sup>th</sup> birthday of the new insured.

## Terminal dividend Lock In Option<sup>4</sup>

To protect your wealth against market volatility, you can choose to apply for one of the following terminal dividend lock in options<sup>4</sup> to convert and accumulate your terminal dividend<sup>1</sup> in the form of annual dividends<sup>1</sup> or withdraw it in times of need. The converted terminal dividend<sup>1</sup> will become guaranteed and bring you a stable return. Terminal dividend<sup>1</sup> which has been converted into annual dividends<sup>1</sup> can also earn interest.

### 1) Automatic Lock In Option<sup>4</sup>

Starting from the 15<sup>th</sup> policy anniversary or the policy anniversary when the Insured reaches the retirement age selected by you (must be 55 years old or above) (whichever is later), we will automatically convert terminal dividend<sup>1</sup> into annual dividend<sup>1</sup> on each policy anniversary, such amount is determined by taking 8% of total premiums paid<sup>9</sup>, until the balance of terminal dividends<sup>1</sup> falls to 30% of total premiums paid after conversion.

### 2) Manual Lock In Option<sup>4</sup>

Starting from the 15<sup>th</sup> policy anniversary, you can apply to convert part of the terminal dividend<sup>1</sup> on your choice into annual dividend<sup>1</sup> on your designated policy anniversary(ies). 10% or above of terminal dividend<sup>1</sup> can be converted each time, up to a total of 60%, while a 3-year or above interval between each conversion is required.

## Guaranteed cash value, annual dividend<sup>1</sup> and terminal dividend<sup>1</sup>

In addition to the increases of guaranteed cash value over the years, Regent Insurance Plan 2 (Premier Version) distributes annual dividend<sup>1</sup> annually starting from the 1<sup>st</sup> policy anniversary. To meet your financial needs, you can either withdraw it immediately, leave it in the policy to accumulate interest over time or to pay for future premiums. To further boost your wealth, terminal dividend<sup>1</sup> will be offered when the policy is surrendered, partially surrendered, reaches its maturity, in the unfortunate event of the death of the insured (please refer to At-a-Glance Table for details of Death Benefit), or when you exercise terminal dividend lock in option<sup>4</sup>.

**Example 1) Automatic Lock In Option<sup>4</sup>**

Insured's age: 40 years old

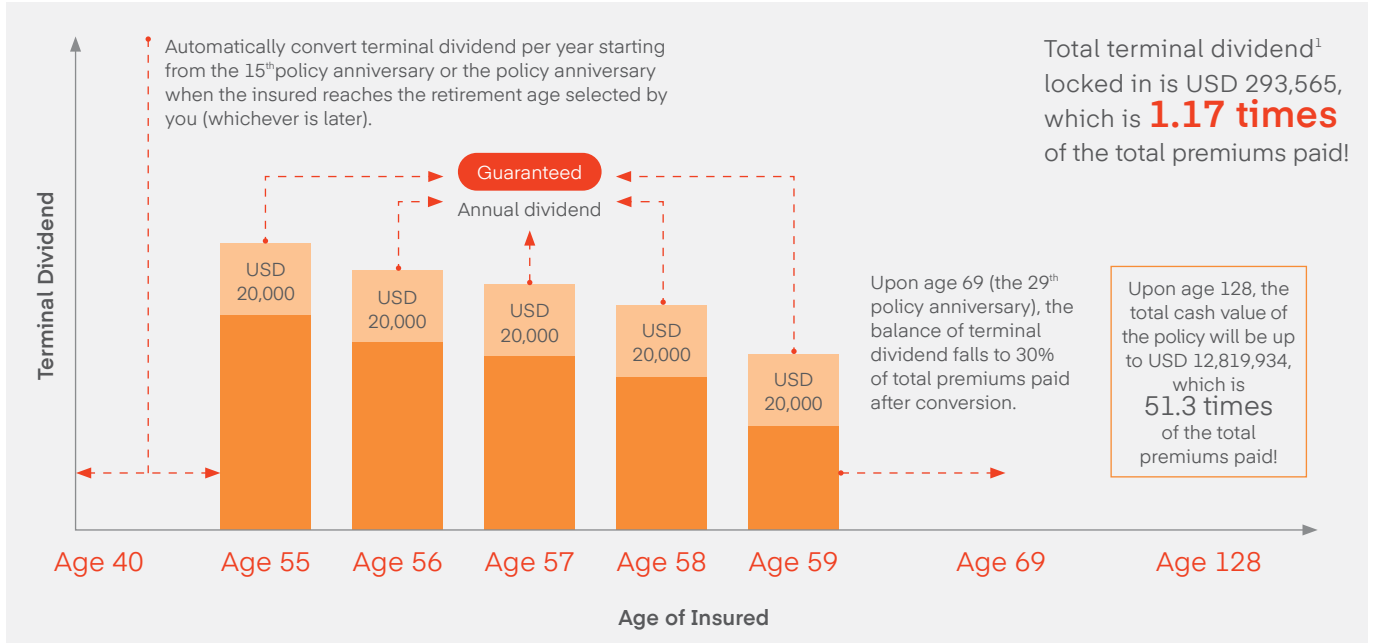
Premium payment period: 5 years

Annual premium: USD 50,000

Selected retirement age: 55 years old

Total premiums paid<sup>9</sup>: USD 250,000

Amount of automatically converted terminal dividend per year: USD 250,000 x 8% = USD 20,000



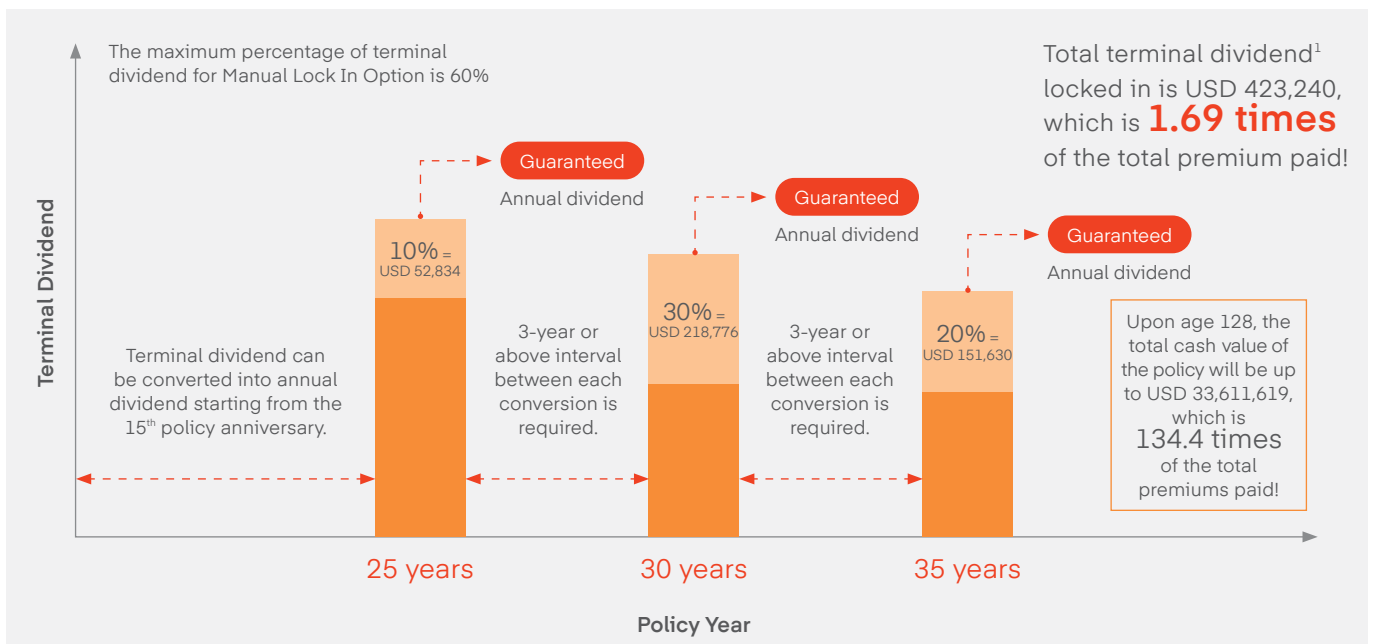
**Example 2) Manual Lock In Option<sup>4</sup>**

Insured's age: 40 years old

Premium payment period: 5 years

Annual premium: USD 50,000

Policy year to exercise Manual Lock In Option: The 25<sup>th</sup>, 30<sup>th</sup> and 35<sup>th</sup> year



Remark: The above example assumes you do not withdraw the converted terminal dividend and the converted terminal dividend remains in the policy to accumulate interest. Annual dividend, terminal dividend and interest from accumulated annual dividend are not guaranteed. The distributed annual dividend and converted terminal dividend are guaranteed, and the converted terminal dividend can be accumulated to earn interest. The interest rate is 4.25% p.a. as of August 2018. Terminal dividend which has not yet been converted is not guaranteed and may be greater or lesser than the previous announced amount based on a number of factors, including but not limited to investment returns and general market volatility.

## Premium holiday<sup>5</sup>

This plan offers premium holiday<sup>5</sup> of up to 4 years to provide you with flexibility for your wealth management (please refer to At-a-Glance Table for details of premium holiday). You can apply for a premium holiday<sup>5</sup> on or after the 3<sup>rd</sup> policy anniversary as long as there is no prepaid premium and indebtedness. The premium payment of the next policy anniversary will be suspended and you do not need to worry about the immediate termination of policy. During the premium holiday<sup>5</sup>, the annual dividends<sup>1</sup> will not be distributed, but the units and guaranteed cash value will remain unchanged; the distributed accumulated annual dividends and interest<sup>1</sup> (if any) will continue to earn interest<sup>1</sup> (if any) during the premium holiday<sup>5</sup>.

## Free premium waiver<sup>6</sup>

Accidents or diseases are unforeseeable. Under the following circumstances, we will pay the future premiums of the basic plan to help you out in difficult times.

- 1) If the insured is 18 years old or above<sup>6</sup>, and is the policyowner at the same time, and diagnosed with total permanent disability<sup>10</sup> before the age of 75, he or she will entitle for the "Waiver of Premium Benefit"<sup>6</sup>. We will pay the future premium of the basic plan for you, up to USD 500,000 (depending on premium payment period) until premium end date that is set at the time of policy issuance. It ensures your wealth accumulation will not be affected (please refer to At-a-Glance Table for details of maximum total amount of premium waived).
- 2) If the insured is 17 years old or below<sup>6</sup>, and the policyowner (including contingent policyowner<sup>11</sup>) dies or is diagnosed with total permanent disability<sup>10</sup> before the age of 75, he or she will entitle for the "Payor Benefit"<sup>6</sup>, and we will pay the future premiums of the basic plan for you, up to USD 500,000 (depending on premium payment period) until premium end date that is set at the time of policy issuance to safeguard your child's future (please refer to At-a-Glance Table for details of maximum total amount of premium waived).

## Flexible settlement options for death benefit<sup>7</sup> or full surrender<sup>8</sup>

In the unfortunate event of the death of the insured, we will pay a death benefit of up to 110% of total premiums paid<sup>9</sup>, plus accumulated annual dividends and interest<sup>1</sup> (if any) for your peace of mind (please refer to At-a-Glance Table for details of Death Benefit).

### 1) Settlement option for death benefits<sup>7</sup>

While the insured is still alive, the policyowner can choose one of the following options regarding payment to the beneficiary of death benefit for their future in the unfortunate event of the insured's death:

- i) A lump sum payment; or
- ii) Regular payments<sup>7</sup> – monthly, semi-annually or annually over 10, 20 or 30 years; or
- iii) A lump sum payment for part of the death benefit and the remaining will be paid on a regular basis<sup>7</sup>. For benefit to be paid to the beneficiary(ies) at regular intervals, the remaining of death benefit (after deduction of a lump sum payment of a certain percentage of the death benefit is paid out, if applicable) must be equal to or more than USD 50,000. The amount of death benefit which is yet to be paid under the death benefit settlement option can also earn interest<sup>12</sup>.

### 2) Full surrender<sup>8</sup>

Once the policy has been in force for 5 years, and if the policyowner fully surrender the policy, he or she can choose to receive a lump sum payment or receiving surrender payment<sup>8</sup> at regular intervals. This option is only available if the surrender payment is equal to or more than USD 50,000. The amount of surrender payment that is yet to be paid can enjoy an interest<sup>12</sup>.

## Flexible plan for your financial needs

Regent Insurance Plan 2 (Premier Version) offers the options of premium payment periods of 2, 5 and 10 years. If you have opted for a 2-year or 5-year premium payment period, you may choose to pay by lump sum payment, thereby enjoying the benefit of paying up the plan earlier at a lower cost. Interest will also be earned on the prepaid premium<sup>13</sup>.

## No medical underwriting – hassle-free application

The application process of basic plan is simple, and no medical check-up is required, this allows you to accumulate wealth with ease.

## Free worldwide emergency assistance service

Once enrolled in the Regent Insurance Plan 2 (Premier Version), you will have access to free 24-hour worldwide emergency assistance for immediate support wherever you may be. The maximum benefit (per incident) reaches up to USD 1,000,000, including services of emergency evacuation or repatriation and delivery of mortal remains. For details, please refer to related documents.

For details, please call Partnership Concierge Hotline at 3192 8333 or browse the company website at [www.ftlife.com.hk](http://www.ftlife.com.hk).

## At-a-Glance Table

Basic Information			
Issue age	Premium payment period	Issue age	
	2 years & 5 years	From 15 days to 75 years of age	
	10 years	From 15 days to 70 years of age	
Premium payment period	2, 5 and 10 years; prepay in lump sum for 2-year or 5-year premium payment period <sup>13</sup>		
Premium mode	Annual, semi-annual, and monthly payment		
Policy term	Up to 128 years old of the insured		
Policy currency	US dollars		
Minimum annual premium	Premium payment period	Minimum annual premium	
	2 years	USD 4,500	
	5 years	USD 1,800	
	10 years	USD 1,000	
The premium and all benefits of your policy are calculated based on the units.			
Premium – Large Size Discount	Premium payment period	Annual premium (USD)	Discount as % of Annual premium
	2 years	<7,500	Not applicable
		7,500 - <12,500	1.11%
		12,500 - <30,000	2.78%
		30,000 - <75,000	4.11%
		75,000 - <200,000	4.22%
		≥200,000	4.33%
	5 years	<3,000	Not applicable
		3,000 - <5,000	2.78%
		5,000 - <12,000	5.56%
		12,000 - <30,000	6.67%
		30,000 - <80,000	6.94%
		≥80,000	7.22%
	10 years	<2,000	Not applicable
		2,000 - <6,000	7.50%
		6,000 - <10,000	10.00%
		10,000 - <20,000	10.50%
		20,000 - <50,000	11.00%
≥50,000		11.50%	

	Premium payment period	Maximum length of premium holiday
Premium holiday	2 years	Not applicable
	5 years	2 years
	10 years	4 years
	Premium payment period	Maximum total amount of premium waived (per insured)
"Waiver of Premium"/ "Payor Benefit"- Maximum total amount of premium waived <sup>6</sup>	2 years	USD 500,000
	5 years	USD 350,000
	10 years	USD 200,000
Death benefit	<p>The higher of the following:</p> <p>i) A percentage of total premiums paid<sup>9</sup>, where such percentage will be 105% during the first policy year with 1% increment on each subsequent policy anniversary starting from the 1<sup>st</sup> policy anniversary to the 5<sup>th</sup> policy anniversary, up to a maximum of 110%; or</p> <p>ii) The sum of the guaranteed cash values as at the date of death of the insured and terminal dividend<sup>1</sup> (if any)</p> <p>plus accumulated annual dividends and interest<sup>1</sup> (if any) minus indebtedness (if any).</p>	
Surrender benefit / maturity benefit	The sum of the guaranteed cash value, accumulated annual dividends and interest <sup>1</sup> (if any) and terminal dividend <sup>1</sup> (if any) minus any indebtedness.	
Cash Withdrawal		
Withdrawal arrangement	Withdrawal of annual dividends and interest <sup>1</sup> will not affect your guaranteed benefits. However, any withdrawal of guaranteed cash value and associated terminal dividends <sup>1</sup> (if any) through reduction of the units will affect future benefits of your policy. The minimum unit of your plan after reduction is 500 units.	
Loans		
Policy loan / automatic premium loan	<p>You may consider applying for a policy loan while keeping the policy in force. The amount of the policy loan will be subject to our discretion. The policy may also be subject to an automatic premium loan if there is any non-payment of premiums and no premium holiday application is received. Whenever an automatic premium loan is applicable, we will advance the premium due as a loan.</p> <p>Any policy loan and automatic premium loan on this policy will bear interest at a rate determined by us, which we reserve the right to change the interest rate from time to time. Please refer to the Policy Loan Form or Automatic Premium Loan Notice for the current interest rate.</p> <p>The policy will automatically be terminated at any time if the loan balance with interest equals to or exceeds the sum of guaranteed cash value and accumulated annual dividends and interest<sup>1</sup> (if any) under the policy, and you will lose your insurance protection under the policy.</p>	

Remarks:

1. Annual dividend, terminal dividend and interest from accumulated annual dividend are not guaranteed. However, once distributed, the amount of the annual dividend and the accumulated interest will become guaranteed. An annual dividend may be payable at the sole discretion of the company on each policy anniversary after this policy has been in force for a minimum of 1 policy year and provided that all premiums due have been paid up to each relevant policy anniversary. The amount of terminal dividend in each declaration may be greater or lesser than the previous amount based on a number of factors, including but not limited to investment returns and general market volatility.
2. Changing the insured is subject to the prevailing administrative rules. It will not affect the units, policy values and policy year, and maturity date will be changed to 128 years old of the new insured. The new insured must be aged between 15 days and 65 years of age (last birthday) and must not be older than the initial insured by 10 years. The change of insured must be endorsed by the policyowner, insured and assignee (if any). Both the new insured and the current insured must be alive at the time the insured is changed. Following the change of the insured, all riders (if any) of the previous insured will be terminated. Riders attached to this policy can be re-attached after the change of insured, however, the premium and approval should be subject to rider application at that time. Please refer to the policy provisions for details of changing the Insured.
3. Upon the death of Insured, if the Policyowner (still alive) and the Insured is different person, the Beneficiary will become the new insured. If the Policyowner and the Insured is the same person or the Policyowner died, upon the death of Insured, the Beneficiary will become the new Policyowner and new insured of the policy, subject to the prevailing administrative rules of the Company. After this option has been exercised, all policy values and policy year will remain unchanged. The policy value may be equal to or lower than death benefit before this option has been exercised. However, any rider(s) attached to this basic plan will be terminated at the same time. Rider(s) attached to this basic plan can be re-attached after Policy Continuation Option has been exercised. However, it will be subject to our approval and the premium rate at the time of such request. This option is not available for the policy with payment(s) of all or partial death benefit on a regular basis being selected. Please refer to the policy provisions for details of Policy Continuation Option.
4. You can apply changes between options for unlimited times before exercising the "Terminal Dividend Lock In Options". Once the option has been exercised, no change can be made. The actual amount of converted terminal dividend through "Manual Lock In Option" will be determined after the application is approved. The amount may be lesser or higher than the amount shown at the time when you submit your application. After the conversion of terminal dividend, your future terminal dividend will be reduced accordingly. All terminal dividend not yet be converted can be higher or lower or reduced to zero. While the "Automatic Lock In Option" is in force, the option will be immediately suspended upon partial surrender, and you have to submit a request to resume the option.
5. The length of a premium holiday for each application should be a multiple of 1 year until it reaches the maximum limit. Premium holiday is only applicable to the basic plan and will be effective on the next policy anniversary, but all riders attached to the policy will be terminated at the same time. Riders attached to this policy can be re-attached after premium holiday, however, the premium and approval should be subject to rider application at that time. During the premium holiday, you do not need to pay premiums for the basic plan, the units and guaranteed cash value will remain unchanged during the period, but the terminal dividend is non-guaranteed. During the premium holiday, we will not distribute any annual dividends, but the accumulated annual dividends and interest (if any) will continue to accumulate with interest at a rate of 4.25% (this interest rate is not guaranteed and will be adjusted from time to time) per annum. Premium holiday is not applicable to policy with 2-year premium payment period. Please refer to the policy provisions for details of premium holiday.
6. There are 2 types of premium waivers:
  - (a) "Waiver of Premium Benefit" is applicable to the insured whose age at policy issuance or the change of insured is between 18 and 60 and is the policyowner at the same time, and is diagnosed with total permanent disability before the age of 75.
  - (b) "Payor Benefit" is applicable to the insured of the age 17 or below; the policyowner (including contingent policyowner) whose age at policy issuance or the change of the policyowner (including contingent policyowner) is at the age of 60 or below, and dies or is diagnosed with total permanent disability before the age of 75.After the waived premium of the basic plan reaches the maximum total amount of premium waived (per insured) and/or until the premium end date that is set at the time of policy issuance, the policyowner should pay the remaining premium; otherwise, the automatic premium loan will be applied, or the policy will be terminated. The premium paid after the date of death or the date of diagnosis of total permanent disability will be fully refunded (with no interest). If the incident is resulted from accident, immediate protection will be given. If a person dies or is diagnosed with total permanent disability due to illness, a 2-year waiting period is required. Please refer to the policy documents for details of "Waiver of Premium Benefit" and "Payor Benefit".
7. If the policyowner opts for the beneficiary to receive "a lump sum payment for part of the death benefit, and the remaining will be paid on a regular basis"; the lump sum amount should equal to or greater than 5% of the death benefit. However, interest on unpaid death benefit is not guaranteed, therefore interest may be less than expected and the actual payout period may be shorter than the selected period. Only lump sum death benefit is applicable if an assignment is made. If the beneficiary(ies) die(s) while receiving the regular death benefit payments, the remaining amount will be paid to the beneficiary(ies)' estate. If no beneficiary(ies) survives the insured and the policyowner is still alive, the death benefit will be paid to the policyowner in accordance with the death benefit settlement option. Policyowner may also request to receive the death benefit in lump sum. If the policyowner dies while receiving the regular death benefit payment, the remaining death benefit will be paid in a lump sum to the policyowner's estate. This option is not available for the policy with Policy Continuation Option being selected.
8. Upon full surrender, the policyowner may choose to receive surrender payment in a fixed amount on a regular basis. However, interest on unpaid surrender payment is not guaranteed, therefore interest may be less than expected and the actual payout period may be shorter than the selected period. If the policyowner dies while receiving the regular death benefit payments, the remaining surrender payment will be paid in lump sum to the policyowner's estate.
9. Total premiums paid refers to the total amount of premium(s) due and paid for the basic plan. For policy with premium prepayment, the premium prepayment in premium deposit account will not be calculated in the total premiums paid.
10. Total permanent disability refers to any of the following that results from an illness or injury: (i) the total and irrecoverable loss of sight of both eyes; or (ii) the complete and permanent paralysis of two limbs or actual severance at or above wrist or ankle of two limbs; or (iii) total and irrecoverable loss of the sight of one eye and either the complete and permanent paralysis of one limb or actual severance at or above wrist or ankle.
11. Contingent policyowner refers to the person who is appointed by the policyowner on our company's application or on our designated form and is approved as contingent policyowner by our company. Please refer to policy documents for details about the contingent policyowner.
12. The current interest rate offered is 2% p.a., but it is not guaranteed.
13. The premium prepayment option is only applicable to policy 2-year and 5-year premium payment period and annual premium payment mode. The prepaid premium will be credited to your premium deposit account and accumulate at the prevailing interest rate offered at that time (The current interest rate offered is 2% per annum, but it is not guaranteed). You can withdraw the full amount of the prepaid premiums from the premium deposit account. However, any interest credited will be forfeited. If the amount of the premium deposit account is not sufficient to pay the premium due to a decrease in interest rate, the policyowner is required to make up the relevant premium difference. Otherwise, the policy will be terminated or subject to an automatic premium loan. If the insured passes away, the premium deposit account balance (if any) will be payable to the policyowner without any charge.



## Disclosure of Important Information

1. Regent Insurance Plan 2 (Premier Version) is designed for individuals who look for long-term savings; it is not suitable for people who look for short-term gains.

### 2. Cooling Off Right

If you wish to exercise your cooling-off right, you can cancel the policy and obtain a refund of premium and levy paid by giving a written notice to us. Such notice must be signed by you and submitted to our office at 7/F, NEO, 123 Hoi Bun Road, Kwun Tong, Kowloon within 21 calendar days immediately following the day of delivery of the policy or the Cooling-off Notice to you or your nominated representative (whichever is the earlier). The Cooling-off Notice should inform you of the availability of the policy and expiry date of the cooling-off period.

### 3. Key Product Risks

#### i. Non-guaranteed Benefits

Dividends are not guaranteed. We will review the dividends regularly, and the actual dividends can be different from those shown in the benefit illustration.

#### ii. Termination

We have the right to terminate the policy before the policy's maturity date under the following circumstances:

- Insufficient cash value under the policy for automatic premium loan; or
  - The debts with interest equal to or exceed the sum of guaranteed cash value and accumulated annual dividends and interest (if any).
- Termination of policy will result in loss of coverage. Upon early termination, you may also suffer a significant loss.

#### iii. Inflation Risk

When you review the values shown in the benefit illustrations, please note that the cost of living in the future is likely to be higher than it is today due to inflation. In that case, you will receive less in real terms even if we meet all of our contractual obligations under the policy.

#### iv. Other Key Product Risks

- Early surrender of your policy could result in significant losses, in that case, you may get back considerably less than the total premiums paid.
- Regent Insurance Plan 2 (Premier Version) is issued in US dollar. The premiums received by us in a currency different from your policy currency will be converted to the policy currency at the prevailing exchange rate determined by us from time to time with reference to market rates. All monies payable under your policy will be paid in Hong Kong dollars, or in the policy currency upon your request. The amount payable by us in a currency different from your policy will be converted at the prevailing exchange rate determined by us from time to time with reference to market rates. Therefore, it may be subject to foreign exchange risks in the process of currency conversion.
- Regent Insurance Plan 2 (Premier Version) is an insurance policy issued by us. The insurance benefits are subject to the company's credit risks.

### 4. Dividend Philosophy

- Premium income received from the policyowner is invested in an investment portfolio to support the product groups determined by us according to the investment policy. The policyowners participate in the financial performance of the Product Group through the policy dividend declaration. The policy dividend declaration may be affected by both past experience and future outlook for all the factors including, but not limited to, the following:
  - Investment returns: include both interest earnings and any changes in the market value of the asset allocated to this product. Investment returns could be affected by fluctuations in interest income (both interest earnings and outlook of interest rate) and various market risks, including credit spread and default risk, fluctuations in equity price and currency price of the asset against the policy currency.
  - Surrender: include policy surrender, partial surrender and policy lapse experience; and the corresponding impact on investments.
  - Claims: include the cost of providing the death benefit and other insured benefits under the product.
  - Expenses: include both expenses directly related to the policy (e.g. commission, underwriting, issue and premium collection expenses) and indirect expenses allocated to the product group (e.g. general administrative costs).
- Future investment performances are unpredictable, and we aim to provide a more stable dividend payment. We may spread out the gains and losses in the financial performance in a particular year over a longer period of time aim to smooth out the short-term volatility of dividend rates over the course of the policy term. When future investment performance is worse than expected, the company's shareholder may share less from the investment performance such that more may be allocated for dividend payment, and vice versa.
- The Board, having regard to the advice of the Appointed Actuary and reviewed by Risk Committee which must include one independent non-executive director, will review and determine the dividend rate at least once a year. The declared dividend rate may be different from those illustrated in the relevant product information provided, e.g. benefit illustration. In case of any change in the actual dividend rate against the illustration or should there be a change in the projected future dividend rates, such change will be reflected in the policy anniversary statement and the benefit summary.

### 5. Investment philosophy, policy and strategy

- Our investment policy aims to achieve the targeted long-term investment results and minimizes volatility in investment returns over time. It also aims to control and diversify risk exposures, maintaining adequate liquidity and manage the assets with respect to the liabilities.
- Our current long-term target asset allocation attributed to this product is as follows:

Target Asset Mix	
Fixed income type securities (Investment grade and non-investment grade)	Equity-like assets
25%-50%	50%-75%

- Investment instruments include cash, deposits, U.S. treasury, investment grade and non-investment grade corporate bonds, unrated bonds, listed equities, exchange-traded funds, unlisted private investments and/or other structured products. Investment assets are predominantly denominated in U.S. dollars. There may be material component of unlisted private investments within equity-like assets. Derivatives and other hedging instruments may be used to manage investment risk at the Company's decision based on its long-term market view and asset-liability positions. It should be noted that residual investment risk may still exist after hedging.
- The asset portfolio also targets to provide diversification across different geographic regions and industries to the extent the size of portfolio can support. Currency exposure of the underlying policies is mitigated by closely matching either through direct investments in the same currency denomination or the use of currency hedging instruments. Furthermore, the asset portfolio is actively managed by investment professionals to closely monitor the investment performance.
- The investment strategy may be subject to change depending on the investment views and economic outlook. In case of any changes in the investment strategy, we will inform our policyowners for any material changes, rationale for the change and any impact to the policyowners.

You may browse [www.ftlife.com.hk](http://www.ftlife.com.hk) to understand better the company's dividend history. Please note that dividend history is not indicative of future performance of our products.

The information in this document is intended as a general summary for your reference only and does not constitute financial, investment or taxation advice or advice of whatsoever kind. You are recommended to seek professional advice from your independent advisors if you find it necessary. Please refer to the Plan provision for the full terms and conditions.

This document is intended to be distributed in Hong Kong only and shall not be construed as an offer to sell or a solicitation to buy or provision of any of our products outside Hong Kong. FTLife Insurance Company Limited hereby declares that it has no intention to offer to sell, to solicit to buy or to provide any of its products in any jurisdiction other than Hong Kong in which such offer to sell or solicitation to buy or provision of any product of FTLife Insurance Company Limited is illegal under the laws of that jurisdiction.

A person who is not a party to the policy (including but not limited to the insured and the beneficiary) has no right to enforce any terms of the policy. The Contracts (Rights of Third Parties) Ordinance does not apply to the policy nor any document issued pursuant to the policy.

# Insurance Policy Product Brochure Addendum -

## I. Foreign Account Tax Compliance Act

Under the U.S. Foreign Account Tax Compliance Act ("FATCA"), a foreign financial institution ("FFI") is required to report to the U.S. Internal Revenue Service ("IRS") certain information on U.S. persons that hold accounts with that FFI outside the U.S. and to obtain their consent to the FFI passing that information to the IRS. An FFI which does not sign or agree to comply with the requirements of an agreement with the IRS ("FFI Agreement") in respect of FATCA and/or who is not otherwise exempt from doing so (referred to as a "nonparticipating FFI") will face a 30% withholding tax ("FATCA Withholding Tax") on all "withholdable payments" (as defined under FATCA) derived from U.S. sources (initially including dividends, interest and certain derivative payments).

The U.S. and Hong Kong have agreed an inter-governmental agreement ("IGA") to facilitate compliance by FFIs in Hong Kong with FATCA and which creates a framework for Hong Kong FFIs to rely on streamlined due diligence procedures to (i) identify U.S. indicia, (ii) seek consent for disclosure from its U.S. policyholders and (iii) report relevant tax information of those policyholders to the IRS.

FATCA applies to FTLife Insurance Company Limited (the "Company") and this Policy. The Company is a participating FFI. The Company is committed to complying with FATCA. To do so, the Company requires you to:

- (i) provide to the Company certain information including, as applicable, your U.S. identification details (e.g. name, address, the US federal taxpayer identifying numbers, etc.); and
- (ii) consent to the Company reporting this information and your account information (such as account balances, interest and dividend income and withdrawals) to the IRS.

If you fail to comply with these obligations (being a "Non-Compliant Accountholder"), the Company is required to report "aggregate information" of account balances, payment amounts and number of non-consenting US accounts to IRS.

The Company could, in certain circumstances, be required to impose FATCA Withholding Tax on payments made to, or which it makes from, your policy. Currently the only circumstances in which the Company may be required to do so are:

- (i) if the Inland Revenue Department of Hong Kong fails to exchange information with the IRS under IGA (and the relevant tax information exchange agreement between Hong Kong and the U.S.), in which case the Company may be required to deduct and withhold FATCA Withholding Tax on withholdable payments made to your policy and remit this to the IRS; and
- (ii) if you are (or any other account holder is) a nonparticipating FFI, in which case the Company may be required to deduct and withhold FATCA Withholding Tax on withholdable payments made to your policy and remit this to the IRS.

You should seek independent professional advice on the impact FATCA may have on you or your policy.

## II. Common Reporting Standard

Hong Kong has put in place a framework implementing the Automatic Exchange of Financial Account Information ("AEOI") which allows for the exchange of financial information among tax authorities. The Company, as a reporting financial institution under the law, is required to collect and provide certain information of policyholders and beneficiaries to the Inland Revenue Department of the Hong Kong Special Administrative Region which exchanges such information with tax authorities of another jurisdiction or jurisdictions which has/have signed an AEOI agreement with Hong Kong and of which the policyholders and beneficiaries may be resident for tax purposes. Where a policyholder or beneficiary fails to provide any requested information, the Company reserves the right to take any action as it deems necessary in order for it to comply with the law.

# FTLife scoops prestigious industry accolades

## Bloomberg Businessweek/Chinese Edition "Financial Institution Awards 2020"



**Outstanding Performance**  
Insurance - Medical Care

Medical Care –  
Outstanding Award



**Outstanding Performance**  
Insurance - Integrated Marketing (Product)

Integrated Marketing (Product) –  
Outstanding Award



**Outstanding Performance**  
Insurance - Training and Development Achievement (Agency Force)

Training and Development Achievement  
(Agency Force) – Outstanding Award

## 2020 "Benchmark" Wealth Management Awards



**INTERMEDIARY SUPPORT**  
BEST-IN-CLASS

Intermediary Support –  
Best in Class



**WHOLE-LIFE INSURANCE**  
BEST-IN-CLASS

Whole-Life Insurance –  
Best in Class



**VOLUNTARY HEALTH INSURANCE SCHEME**  
OUTSTANDING ACHIEVER

Voluntary Health Insurance Scheme (VHIS) –  
Outstanding Achiever

## Metro Finance "GBA Insurance Awards 2019 – Hong Kong Region"



Outstanding Savings Product Award



Outstanding Marketing Strategies Award –  
Integrated Marketing (Life Insurance)



Outstanding Online Platform Award  
(Life Insurance)

## "Capital Weekly" PROchoice Life Insurance Award



## "Hong Kong Business" Outstanding Enterprises Awards – Life Insurance

