## FTLife 富通保險

## ＂On Your Mind＂Insurance Plan




## "On Your Mind" Insurance Plan

Your protection needs varies at different life stages: protecting your family during your adulthood, preparing yourself and your partner an abundant life after retirement. To meet your evolving needs, FTLife is proud to launch the brand new "On Your Mind" Insurance Plan (the "Plan"), making a revolutionary breakthrough in traditional life insurance. In addition to comprehensive life protection, the first-in-market* built-in Policy Reverse Mortgage Function of the Plan allows you to withdraw insurance protection amount as annuity for your retirement. Whether it is a gift for your beloved ones or a secure income for your golden years, "On Your Mind" Insurance Plan could customize your life plan as you wish flexibly.

## A Plan to Meet Your Needs Before \& After



Protect your beloved family members by planning for future living expenses in case of misfortune

## Post-Retirement

Thinking out of the box, you can withdraw insurance protection amount as annuity to arrange a fruitful retirement life for yourself and your partner

# 3 first-in-market* features to provide you with exceptional protection 



## Built-in Policy Reverse Mortgage Function for you to enjoy annuity with total peace of mind

We understand your concern on retirement life, hence we make a revolutionary breakthrough in traditional life insurance by introducing the brand new built-in Policy Reverse Mortgage Function. In addition to the Death Benefit paid to the Beneficiary after the death of the Insured, the Owner can also choose to withdraw it as annuity in advance for retirement needs. You can receive the annuity in a fixed amount with designated annuity periods and Annuity Payment modes by your own choice. You can also submit a written request to suspend the annuity during the annuity period or resume such payment after suspension any time. Withdrawing the insurance protection amount as annuity even has no impact on the sum insured. The Plan provides you with flexibility to suit your specific needs at different life stages. You can plan your ideal future retirement life with ease and give your beloved family a comprehensive protection without a hitch.

Remark: The Owner has to pay all applicable interest and charges to the Company if he or she chooses to obtain the Policy Reverse Mortgage Loan. Please refer to "Policy Reverse Mortgage Loan" under "Benefits Details" for more details.

## Flexible Death Benefit Settlement Option which tailor the most suitable arrangement for your family

First-in-market*
The Owner can choose from different payment methods, i.e. a lump sum payment or installment payments in advance flexibly regarding payment of benefit to different Beneficiaries in the unfortunate event of the Insured's death. The settlement arrangement can be tailored to each Beneficiary that best suits their future needs and let your love to be extended endlessly.


## Severe Dementia Benefit supports you through the time of adversity

First-in-market*
If the Insured is diagnosed with Severe Dementia unfortunately, we will pay the Owner with the Death Benefit full amount in lump sum and Extra Death Benefit (if any) in advance to tide over the difficulties.

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## Terminal Illness Benefit eases your financial burden

If the Insured is diagnosed with Terminal Illness unfortunately, we will pay the Owner with the full Death Benefit and Extra Death Benefit (if any) in lump sum in advance to provide immediate financial support to cater your needs at all time.

## Extra Death Benefit and Extra Accidental Death Benefit provide additional protection for your beloved family members

Sudden changes in life may weigh heavy financial burden on your family. If the Insured unfortunately suffers from the following events within the first 20 policy years, we will additionally pay the following benefits:

- If the Insured passes away unfortunately, a total amount of up to $50 \%$ of the sum insured will be paid to the individual Beneficiary(ies) as Extra Death Benefit according to the designated Death Benefit Settlement Option selected by the Owner in advance to ensure the well-being of beloved ones. If the Insured is diagnosed with Severe Dementia / Terminal Illness, up to $50 \%$ of the sum insured of Extra Death Benefit will then be paid to the Owner in advance on a lump sum basis to reduce the burden of medical expenses.
- If the Insured passes away unfortunately within 180 days due to accident before attaining the age of 81 , apart from the above Extra Death Benefit, a total amount of up to $50 \%$ of the sum insured will be paid to the Beneficiary(ies) as Extra Accidental Death Benefit to alleviate the unexpected financial burden.


## Example 1

Ms. Lee, 35-year old, enrolled in "On Your Mind" Insurance Plan for herself with USD 1 Million sum insured. In the unfortunate event of her death in the $5^{\text {th }}$ year after the policy is effective due to accident, benefit would be paid as follows:


## Example 2

Mr. Cheung, 45-year old, enrolled in "On Your Mind" Insurance Plan for himself with USD 500,000 sum insured. He is unfortunately diagnosed with Severe Dementia in the $10^{\text {th }}$ year after the policy is effective, a lump sum benefit would be paid in advance as follows:


Remarks: 1. The benefit amount does not include the face value of accumulated non-guaranteed reversionary bonuses (if any), the face value of non-guaranteed terminal bonus (if any), indebtedness (if any) or outstanding Policy Reverse Mortgage Loan (if any).
2. Assuming the Owner does not exercise any options under the Plan, including but not limited to Policy Reverse Mortgage Function, Insurability Privilege, partial surrender etc, and without any indebtedness. No cash value of accumulated non-guaranteed reversionary bonuses (if any) and no cash value of non-guaranteed terminal bonus (if any) have ever been withdrawn by the Owner; and assuming no other claims and amount (including Annuity Payment) have ever been paid by the Company.
3. The above hypothetical cases are for illustration and reference only. The actual amount of benefit payable may be different from those illustrated in the above examples depending on individual circumstances.

We understand your protection needs may be adjusted at different stages of life. Therefore, the Plan allows

Lifestage Protection Booster
The Owner can enroll in an additional designated whole life or term life insurance plan upon the occurrence of one of the following three life stage events - purchase of property, marriage or childbirth before designated age to upgrade his / her protection and suit different life stages.

## - Insurability Privilege

The Owner can choose to fully convert the Extra Death Benefit and enroll in a designated new whole life or term life insurance plan within designated policy years to maintain the life protection coverage.

## Example

Mr. Chan enrolled in "On Your Mind" Insurance Plan for himself with USD 100,000 sum insured at age 30. He subsequently exercised Lifestage Protection Booster and Insurability Privilege at different times, maximizing benefits of the Plan for the corresponding needs of himself and his family with protection.


Remark: The above hypothetical case is for illustration and reference only, assuming the Insured has fulfilled all the relevant conditions for the exercise of Lifestage Protection Booster and Insurability Privilege.

## Accumulate wealth continuously to achieve different dreams

Life is full of opportunities, sufficient financial resources will help on realizing your dreams. The Plan allows your wealth to grow potentially with long-term return through guaranteed cash value, non-guaranteed reversionary bonus and non-guaranteed terminal bonus. In addition, you can enjoy a large size discount for whole premium payment period ("Large Size Discount") upon reaching designated sum insured and start your financial and protection plans hassle-free.

## Full surrender settlement options allow you to enjoy greater financial flexibility

You may exercise full surrender according to your financial condition. If the surrender payment reaches the designated amount, you can even choose to receive such payment either by regular installments or increasing installments to enjoy greater financial flexibility.

Waiver of Premium Benefit alleviates the financial burden of your beloved one Accidents and diseases are unforeseeable. To give your beloved one total peace of mind, we will pay for you the future premiums of the Plan up to USD 100,000 under designated circumstances. It helps you to maintain the protection for the Insured.

## Free worldwide emergency assistance service

Once enrolled in "On Your Mind" Insurance Plan, you will have access to Free 24-hour Worldwide Emergency Assistance for immediate support wherever you may be. The maximum benefit (per incident) reaches up to USD 1,000,000, including services of emergency evacuation or repatriation and delivery of mortal remains.

## Two plan versions: Supreme Version / Smart Version to suit your specific needs

An ideal life insurance plan should provide the most suitable protection based on your needs. The Plan offers two versions Supreme Version and Smart Version, tailored for various customers with two guaranteed Death Benefit solutions. Supreme Version offers the Insured a guaranteed Death Benefit with $100 \%$ of the sum insured for the whole policy term, while the guaranteed Death Benefit under Smart Version will decrease gradually year by year from $100 \%$ until $70 \%$ of the sum insured after the designated date. We can perfectly offer a life insurance plan to you no matter with a comprehensive coverage or an affordable plan with care.

## Example of "On Your Mind" Insurance Plan (Supreme Version)

Ms. Cheung is a Certified Public Accountant who is financially supporting and residing with her parents. She pays close attention to life protection and worries about the exorbitant medical cost and living expenses of her parents in case of her unfortunate death. Therefore, she decides to enroll in "On Your Mind" Insurance Plan (Supreme Version) for herself, the guaranteed Death Benefit of $100 \%$ of the sum insured remains unchanged any time to ensure the protection is sufficient for her parents during their lifetime. At the same time, Ms. Cheung is also looking forward to a worry-free retirement life, she can also choose to withdraw the Death Benefit in advance as annuity at age 65 under the built-in Policy Reverse Mortgage Function of the Plan for the enjoyment of her quality retirement life.


Ms. Cheung (age 45, non-smoking)
Sum insured: USD 400,000
Annual premium ${ }^{1}$ (Annual premium payment mode): USD 13,740
Premium payment period: 12 years
Annuity period (Monthly Annuity Payment mode): 20 years
Total premiums: USD 164,880


Age 45
Enrolled in "On Your Mind" Insur Plan (Supreme Version) with annual premium of USD 13,740 by annual payment mode and 12-year premium payment period

Policy value keeps accumulating


Age 56
Paid up all premiums
 Total Annuity Payment received: USD 253,680 Total premiums paid: USD 164,880
Total Annuity Payment received is around 154 \% of the total premiums paid

Age 65
Obtained Policy Reverse Mortgage Loan with annuity of USD 12,684 annually (Annuity Payment of USD 1,057 received monthly) and 20-year annuity period

In the unfortunate event of her death due to accident at the end of the policy year, $50 \%$ of the sum insured of Extra Death Benefit and $50 \%$ of the sum insured of Extra Accidental Death Benefit will be paid out additionally together with 100\% of the sum insured of the guaranteed Death Benefit, the total amount is USD $800,000^{2}$. Plus the face value of non-guaranteed benefits of USD 122,848, the total benefit amount ${ }^{3}$ is USD 922,848.
Total premiums paid: USD 137,400
Total benefit amount ${ }^{3}$ is around $\mathbf{6 7 2} \%$ of the total premiums paid

Age 85


Remarks: 1. Large Size Discount has been deducted from annual premium and premium levy is not included.
2. The face value of accumulated non-guaranteed reversionary bonuses (if any), the face value of non-guaranteed terminal bonus (if any) and indebtedness (if any) are not included.
3. Total benefit amount at death includes guaranteed Death Benefit, Extra Death Benefit (if any), Extra Accidental Death Benefit (if any), the face value of non-guaranteed reversionary bonus (if any) and the face value of non-guaranteed terminal bonus (if any). Accumulated Policy Reverse Mortgage Loan amount (including accumulated Annuity Payment, Policy Reverse Mortgage Loan Interest, annual mortgage charges, loan charges and all interest receivable under these charges) (if applicable) or indebtedness (if any) are deducted from the amount, we assume you have not repaid any Policy Reverse Mortgage Loan.
4. We will round off the figures listed in the above example to the nearest integer, which may result in a deviation after totalling.
5. The ratio shown in the above chart may differ from the actual ratio.
6. The above hypothetical case is for illustration and reference only, the actual total Annuity Payment payable and total benefit amount payable at death may be different from those illustrated in the above examples depending on individual circumstances.
7. Assuming the Owner does not exercise any options under the Plan except Policy Reverse Mortgage Function, including but not limited to Insurability Privilege, partial surrender etc., and without any indebtedness. No cash value of accumulated non-guaranteed reversionary bonuses (if any) and cash value of non-guaranteed terminal bonus (if any) have ever been withdrawn by the Owner; and assuming no claims has ever been paid by the Company before the Insured's death.
8. Reversionary bonus and terminal bonus which have not yet been announced are not guaranteed and may be greater or lesser than the previous announced amount based on a number of factors, including but not limited to investment returns and market volatility. The projected non-guaranteed benefits are based on the Company's dividend / bonus scales determined under current assumed investment return and are not guaranteed. The actual amount payable may change from time to time with the values being higher or lower than those illustrated.

## Example of "On Your Mind" Insurance Plan (Smart Version)

Mr. Lam is the breadwinner of the family. In case of unfortunate event of his death, his wife will have to look after their 3 -year-old son on her own. By considering the premium affordability and the protection need will relatively decrease when his son grows with a stable career, he decides to enroll in "On Your Mind" Insurance Plan (Smart Version) for himself at affordable premiums. Extra Death Benefit and Extra Accidental Death Benefit will be given under the Plan in the first 20 policy years, providing his family extra total peace of mind.


Mr. Lam (age 35, non-smoking)
Sum insured: USD 250,000
Annual premium ${ }^{1}$ (Annual premium payment mode): USD 3,502.5
Premium payment period: 20 years
Total premium: USD 70,050

Assuming Mr. Lam passes away unfortunately due to an accident at the end of the policy year of the below stated age, the Beneficiary will receive total benefit amount as shown:

| Age <br> (a) | Total premiums paid (b) | Guaranteed Death Benefit <br> (c) | Extra <br> Death Benefit ${ }^{2}$ (if any) <br> (d) | Extra Accidental Death Benefit ${ }^{2}$ (if any) <br> (e) | Face value of accumulated non-guaranteed reversionary bonuses and face value of non-guaranteed terminal bonus | Total benefit amount $(\mathrm{g})=(\mathrm{c})+(\mathrm{d})+(\mathrm{e})+(\mathrm{f})$ | Total benefit amount as a percentage of total premiums paid $(\mathrm{h})=(\mathrm{g}) /(\mathrm{b}) * 100 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{\|c\|} \hline 45 \\ \text { years } \\ \text { old } \end{array}$ | $\begin{gathered} \text { USD } \\ 35,025 \end{gathered}$ | $\begin{aligned} & \text { USD } \\ & 250,000 \end{aligned}$ | $\begin{aligned} & \text { USD } \\ & 125,000 \end{aligned}$ | $\begin{aligned} & \text { USD } \\ & 125,000 \end{aligned}$ | USD 8,698 | USD 508,698 | 1,452\% |
| $\begin{gathered} 65 \\ \text { years } \\ \text { old } \end{gathered}$ | $\begin{gathered} \text { USD } \\ 70,050 \end{gathered}$ | $\begin{aligned} & \text { USD } \\ & 250,000 \end{aligned}$ | N/A | N/A | USD 108,690 | USD 358,690 | 512\% |
| $\begin{gathered} 85 \\ \text { years } \\ \text { old } \end{gathered}$ | $\begin{gathered} \text { USD } \\ 70,050 \end{gathered}$ | $\begin{aligned} & \text { USD } \\ & 175,000 \end{aligned}$ | N/A | N/A | USD 274,689 | USD 449,689 | 642\% |

As shown on this table, if Mr. Lam passes away unfortunately due to accident at age 45, in addition to the Death Benefit, he can also obtain $50 \%$ of the sum insured as Extra Death Benefit and $50 \%$ of the sum insured as Extra Accidental Death Benefit.

Remarks: 1. Large Size Discount has been deducted from annual premium and premium levy is not included.
2. Extra Death Benefit and Extra Accidental Death Benefit are only applicable within the first 20 policy years.
3. The above hypothetical case is for illustration and reference only, the actual total benefit amount payable may be different from those illustrated in the above examples depending on individual circumstances.
4. Assuming the Owner does not exercise any options under the Plan, including but not limited to Policy Reverse Mortgage Function, Insurability Privilege, partial surrender etc., and without any indebtedness. No cash value of accumulated non-guaranteed reversionary bonuses (if any) and non-guaranteed terminal bonus (if any) have ever been withdrawn by the Owner; and assuming no claims or amount (including Annuity Payment) has ever been paid by the Company before the Insured's death.
5. Reversionary bonus and terminal bonus which have not yet been announced are not guaranteed and may be greater or lesser than the previously announced amount based on a number of factors, including but not limited to investment returns and market volatility. The projected non-guaranteed benefits are based on the Company's dividend / bonus scales determined under current assumed investment return and are not guaranteed. The actual amount payable may change from time to time with the values being higher or lower than those illustrated.
6. We will round off the figures listed in the above example to the nearest integer (except annual premium), which may result in a deviation after totalling.

The above "Benefits Overview" only provides the information summary of this product. Please refer to "Benefits Details" hereinbelow for further details of the protection items under the Plan.

For details, please contact your financial consultant or call our Customer Service Hotline at 28668898 or Partnership Concierge Hotline at 31928333 (for FTLife Partnership enquiry only), or browse the Company website at www.ftlife.com.hk.

## Benefit Details

## Basic Information

| Basic plan |  |
| :---: | :---: |
| Whole life |  |
| US dollars |  |
| Annual, semi-annual, and monthly payment |  |
| Premium payment period | Issue age |
| 6 years (an option for a lump sum prepayment) | From 15 days to 70 years of age |
| 12 years | From 15 days to 65 years of age |
| 20 years | From 15 days to 60 years of age |
| 25 years | From 15 days to 55 years of age |

## Policy Reverse Mortgage Loan

While the Insured is alive and the Plan is in force, the Owner can submit a request with designated form to apply for loan by exercising built-in Policy Reverse Mortgage Function. A fixed amount of regular Annuity Payment will be paid according to the designated annuity period and payment mode, details as follows:

| Annuity period | 15 years / 20 years / 30 years / 40 years <br> (The last Annuity Payment has to be paid on or before the Policy Anniversary which the Insured attains the age of 100) |
| :---: | :---: |
| Annuity Payment mode | Monthly / semi-annual / annual |
| Minimum Annuity Payment amount per installment | Annuity Payment mode Amount (USD) |
|  | Monthly 125 |
|  | Semi-annual 750 |
|  | Annual 1,500 |
| Eligibility | Necessary to comply with all the following 4 conditions: <br> 1. The Policy Reverse Mortgage Loan shall be obtained on or after the date of below items (i) - (iii) (whichever is the latest) : <br> i) the Insured attains the age of 60; or <br> ii) the premium end date of the Plan; or <br> iii) the $15^{\text {th }}$ Policy Anniversary; and <br> 2. Obtained on or before the birthday of the Insured attaining the age of 85 ; and <br> 3. All premiums due under the Plan are fully paid up and there is no indebtedness at the time of acquisition; and <br> 4. The sum insured of the Plan is USD 65,000 or above at the time of obtaining the Policy Reverse Mortgage Loan |
| Charges | 1. Policy Reverse Mortgage Loan Interest <br> The loan interest rate within the first 10 years shall be calculated as Prime Rate ${ }^{\circ}$ published by a bank designated by the Company minus 3\% (i.e. P-3\% and not lower than $0 \%$ ) at the time the loan interest is being charged based on the aggregate amount of the Policy Reverse Mortgage Loan (including accumulated Annuity Payment received, Policy Reverse Mortgage Loan Interest, annual mortgage charges, loan charges and all interest receivable under these charges) (less repayment (if any)). After obtaining the Policy Reverse Mortgage Loan for the first 10 years, the loan interest rate will be determined by the Company from time to time without any notice to the Owner but always subject to a rate not higher than the Prime Rate ${ }^{\circ}$. |
|  | ${ }^{\circ}$ The Company is currently referencing the prevailing Prime Rate published by the Hongkong and Shanghai Banking Corporation Limited and such designated bank may be changed from time to time by the Company without any notice to the Owner. |



## 2. Annual Mortgage Charges

The annual mortgage charges will be charged in advance on a yearly basis during the Annual Mortgage Charges Period which is equal to the total amount of Death Benefit and Extra Death Benefit (if any) multiplied by a rate which is ranged from $0.1 \%$ to $0.5 \%$ (such rate is determined according to various factors including but not limited to the ratio of total amount of Annuity Payment over total premiums paid (exclude extra premium loading (if any)), the Insured's attained age when the first Annuity Payment is paid, annuity period etc). Before obtaining the Policy Reverse Mortgage Loan, such rate is for reference only and is not guaranteed. Actual rate will be determined, fixed and guaranteed at the time the Policy Reverse Mortgage Loan is obtained.

| Annuity period | Annual Mortgage Charge Period |
| :---: | :---: |
| 15 years | 8 years |
| $20 / 30 / 40$ years | 15 years |

If the Insured dies or is diagnosed with Severe Dementia / Terminal Illness during the Annual Mortgage Charge Period, we will refund $50 \%$ of the aggregate amount of annual mortgage charges paid to the Owner.

## 3. Loan Charges

The loan charges will be charged in advance on a monthly basis which equals to $1 \%$ p.a. of the aggregate amount of the Policy Reverse Mortgage Loan (less any repayment (if any)) on each Policy Monthly Anniversary.

All the above charges and the interest derived will be counted to the principal of the Policy Reverse Mortgage Loan and will bear interest at a rate same as the loan interest rate.

- You can only obtain the Policy Reverse Mortgage Loan once under the Plan.
- The available amount of Annuity Payment is determined by the Company according to various factors, including but not limited to the attained age of the Insured and annuity period etc.
- The Owner may submit a written request to suspend the Policy Reverse Mortgage Loan during the annuity period and resume such loan after suspension. The Owner may receive the remaining Annuity Payment for the rest of the annuity period, but is subject to the applicable terms and conditions of relevant charges and interest.
- The Owner is not allowed to withdraw the cash value of non-guaranteed reversionary bonus (if any) and the cash value of non-guaranteed terminal bonus (if any) during the annuity period. After the annuity period, the Owner is allowed to withdraw the cash value of non-guaranteed reversionary bonus (if any) and the cash value of non-guaranteed terminal bonus (if any), provided that we will first deduct any Policy Reverse Mortgage Loan or indebtedness under the Plan.
- The guaranteed cash value, non-guaranteed reversionary bonus (if any), non-guaranteed terminal bonus (if any) and Annuity Payment not received shall be reduced proportionately after partial surrender. The Policy Reverse Mortgage Loan shall be repaid proportionately as well.
- Policy Loan cannot be exercised if there is outstanding Policy Reverse Mortgage Loan, and vice versa.
- The Owner can repay the Policy Reverse Mortgage Loan in full or partially at any time, and can request for any relevant information of the Policy Reverse Mortgage Loan from the Company.


## Death Benefit Settlement Option

During the Insured's lifetime and while the Plan is in force, the Owner can choose one of the following options to arrange the Death Benefit, Extra Death Benefit (if any) and Extra Accidental Death Benefit (if any) to different Beneficiaries by different settlement options in the unfortunate event of the Insured's death. If you choose to arrange the above stated benefit by installments under options (2) - (3) listed below, the balance of total amount must reach USD 50,000 or above. Interest (if any) is also applied to the balance of the benefit amount not yet received.

## 1. A lump sum payment; or

## 2. Installment payment; or

i) Regular installment payment

Monthly, semi-annually or annually over 10, 20 or 30 years; or
ii) Increasing installment payment

The Beneficiary will receive a designated amount of first installment by monthly, semi-annually or annually. Such installments will be increased by $3 \%$ each year starting from the $2^{\text {nd }}$ year until the above stated benefit and / or accrued interest (if any) are fully paid.

## 3. Lump sum + installment payment

A designated percentage of the above stated benefit will be paid in lump sum and the balance by regular installments. Such percentage must be equal to or more than $5 \%$ of the above stated benefit.

## Severe Dementia Benefit

If the Insured is diagnosed with Severe Dementia unfortunately while the Plan is in force, we will pay the full amount of Death Benefit and Extra Death Benefit (if any) to the Owner in advance on a lump sum basis, provided that the signs must first manifest and the diagnosis must be made more than 60 days after the later of the policy effective date or any date of reinstatement.

Severe Dementia means the Insured is diagnosed by a doctor as suffering from an illness caused by Alzheimer's Disease or other Dementia, and has fulfilled the prescribed conditions (including but not limited to an inability of the Insured to perform at least 3 of the 6 activities of daily living for a continuous period of at least 3 months). The Plan will be terminated once the Severe Dementia Benefit is paid. This benefit is subject to certain exclusions, please refer to the Disclosure of Important Information section and policy provisions for details of "Severe Dementia Benefit".

## Terminal Illness Benefit

If the Insured is diagnosed with a Terminal Illness unfortunately while the Plan is in force, we will pay the full amount of Death Benefit and Extra Death Benefit (if any) to the Owner in advance on a lump sum basis, provided that the signs must first manifest and the diagnosis must be made more than 60 days after the later of the policy effective date or any date of reinstatement.

Terminal Illness means the Insured is diagnosed by a doctor and confirmed by the medical officer of the Company as suffering from an illness that is expected to result in the death of the Insured within 12 months. The Plan will be terminated once the Terminal Illness Benefit is paid. This benefit is subject to certain exclusions, please refer to the Disclosure of Important Information section and policy provisions for details of "Terminal Illness Benefit".

If the Insured passes away unfortunately, the sum of following benefit items 1-3 will be payable:

1. Death Benefit

|  | Supreme Version | Smart Version |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Guaranteed <br> Death <br> Benefit | 100\% of sum insured | 1. $100 \%$ of sum insured on or before the "designated date" stated below: <br> i) Premium end date; or <br> ii) The Policy Anniversary which the Insured attains the age of 65 , whichever is later. <br> 2. After the "designated date", it will be decreased by $6 \%$ of sum insured each year: |  |  |
|  |  | Policy Year |  | Percentage of sum insured (\%) |
|  |  | After the designated date and within the year of | $1^{\text {st }}$ year | 100\% |
|  |  |  | $2^{\text {nd }}$ year | 94\% |
|  |  |  | $3^{\text {rd }}$ year | 88\% |
|  |  |  | $4^{\text {th }}$ year | 82\% |
|  |  |  | $5^{\text {th }}$ year | 76\% |
|  |  |  | $6^{\text {th }}$ year and onwards | 70\% |
|  | + Face value of accumulated non-guaranteed reversionary bonuses (if any) <br> + Face value of non-guaranteed terminal bonus (if any) <br> - Indebtedness (if any) or outstanding Policy Reverse Mortgage Loan (if any) | + Face value of non-guaranteed terminal bonus (if any) <br> - Indebtedness (if any) or outstanding Policy Reverse Mortgage Loan (if any) |  |  |

## 2. Extra Death Benefit* (if any)

## 3. Extra Accidental Death Benefit ${ }^{\circledR}$ (if any)

If the Insured is diagnosed by a doctor as suffering from Severe Dementia / Terminal Illness, full amount of Death Benefit and Extra Death Benefit (if any) will be paid in advance on a lump sum basis, the Plan will then be terminated.

Even if the benefit is insufficient to fully repay the Policy Reverse Mortgage Loan, the Owner is not required to settle the difference upon the termination of the Plan.

## "Extra Death Benefit

If the Insured passes away unfortunately in the first 20 policy years, the Plan will provide Extra Death Benefit equals to the designated percentage of the sum insured. The designated percentage of the sum insured is $50 \%$ in the first 11 policy years, and such percentage will be decreased by $5 \%$ at each subsequent policy year (i.e. from the $12^{\text {th }}$ to the $21^{\text {st }}$ policy year) as illustrated below:

| Policy Year | Amount of Extra Death Benefit <br> (Percentage (\%) of sum insured of the Plan) |
| :---: | :---: |
| $1^{\text {st }}$ to $11^{\text {th }}$ | $50 \%$ |
| $12^{\text {th }}$ | $45 \%$ |
| $13^{\text {th }}$ | $40 \%$ |
| $14^{\text {th }}$ | $35 \%$ |
| $15^{\text {th }}$ | $30 \%$ |
| $16^{\text {th }}$ | $25 \%$ |
| $17^{\text {th }}$ | $20 \%$ |
| $18^{\text {th }}$ | $15 \%$ |
| $19^{\text {th }}$ | $10 \%$ |
| $20^{\text {th }}$ | $5 \%$ |
| $21^{\text {st }}$ and onwards | $0 \%$ |

## @Extra Accidental Death Benefit

If the Insured passes away unfortunately due to accident within 180 days of such accident in the first 20 policy years before attaining the age of 81, the Plan will provide Extra Accidental Death Benefit equals to the designated percentage of the sum insured. The aggregate amount of Extra Accidental Death Benefit under all policies of the Plan of an insured is subject to a maximum cap of USD 625,000. The designated percentage of the sum insured is $50 \%$ in the first 11 policy years, and such percentage will be decreased by $5 \%$ at each subsequent policy year (i.e. from the $12^{\text {th }}$ to the $21^{\text {st }}$ policy year) as illustrated below:

| Policy Year | Amount of Extra Accidental Death Benefit (Percentage (\%) of sum insured of the basic plan) |
| :---: | :---: |
| $1^{\text {st }}$ to $11^{\text {th }}$ | 50\% |
| $12^{\text {th }}$ | 45\% |
| $13^{\text {th }}$ | 40\% |
| $14^{\text {th }}$ | 35\% |
| $15^{\text {th }}$ | 30\% |
| $16^{\text {th }}$ | 25\% |
| $17^{\text {th }}$ | 20\% |
| $18^{\text {th }}$ | 15\% |
| $19^{\text {th }}$ | 10\% |
| $20^{\text {th }}$ | 5\% |
| $21^{\text {st }}$ and onwards | 0\% |

Extra Accidental Death Benefit is not applicable to the Insured's death due to accident under designated circumstances. Please refer to the Disclosure of Important Information section and policy provisions for details of "Extra Accidental Death Benefit".

## Lifestage Protection Booster

While the Plan is in force, an additional designated whole life or term life insurance plan can be enrolled for the Insured without submission of further health information (a proof of the Insured's lifestage events should be provided to the Company) starting from the $1^{\text {st }}$ Policy Anniversary till the Policy Anniversary when the Insured attains the age of 60 within 180 days from the occurrence of the lifestage events $1-3$ listed below. The maximum sum insured of the additional whole life or term life insurance plan can reach USD 200,000 or $75 \%$ of the aggregate sum insured of all the policies issued under the Plan, whichever is lower.

Lifestage events refers to:

1. the Insured obtains a property mortgage from a bank authorized by the Hong Kong Monetary Authority (or a regulatory authority performs similar function outside Hong Kong) within 180 days of a purchase of residential property; or
2. the Insured's marriage (marriage validly recognized in Hong Kong); or
3. the birth of natural child of the Insured (excluding adoption).

This option can be exercised only once for each Insured under all policies of "On Your Mind" Insurance Plan. To exercise this option, the Insured has no claim history of total permanent disability, Terminal Illness or critical illness in the Company, and the Plan is not issued under any conversion option, Insurability Privilege or booster option of other insurance policies of the Company and is not issued with any extra premium loading, exclusions or special terms and conditions.

The premium of the additional designated whole life or term life insurance plan enrolled by the Owner will be payable in accordance with the respective policy provisions. Any waiver of premium rider or benefit (if any) that has been approved under the Plan for waiving the premium shall not be applicable to the relevant additional designated whole life or term life insurance plan. This option is subject to the prevailing administrative rules of the Company and relevant laws and regulations. Please refer to the policy provisions for details of "Lifestage Protection Booster".

## Insurability Privilege

Within the $2^{\text {nd }}$ to the $20^{\text {th }}$ policy year and before the Insured attains the age of 60 , the Owner can exercise Insurability Privilege once under the Plan by fully converting the Extra Death Benefit and enroll in a new designated whole life or term life insurance plan without submission of further health information. The amount of sum insured of the new policy shall equal to or less than the amount of the Extra Death Benefit of the Plan on the date of the Company's approval, and is subject to the discretion of the Company. To exercise this option, the Plan is not issued under any conversion option or insurability option of other insurance policies of the Company. Extra Death Benefit shall then be terminated upon this option is exercised.

The extra premium loading, the addition of exclusions and special terms and conditions imposed on the Plan will also be applicable to the designated whole life or term life insurance plan issued under this Insurability Privilege. The premium of the additional designated whole life or term life insurance plan enrolled by the Owner will be payable in accordance with the respective policy provisions. Any waiver of premium rider or benefit (if any) that has been approved under the Plan for waiving the premium shall not be applicable to the relevant additional designated whole life or term life insurance plan. This option is subject to the prevailing administrative rules of the Company and relevant laws and regulations. Please refer to the policy provisions for details of "Insurability Privilege".

## Guaranteed Cash Value, Non-guaranteed Reversionary Bonus and Non-guaranteed Terminal Bonus Guaranteed Cash Value

The Plan provides guaranteed cash value to grow your wealth continuously. Please refer to the policy provisions for details of "Cash Values".

## Non-guaranteed Reversionary Bonus and Non-guaranteed Terminal Bonus

Non-guaranteed reversionary bonus: A non-guaranteed reversionary bonus may be declared from the policy year determined by the Company and at each subsequent Policy Anniversary under the Plan and provided that all premiums due have been paid up to each relevant Policy Anniversary. Reversionary bonus and its amount may be declared at the sole discretion of the Company. Once declared, the face value of reversionary bonus will become guaranteed and forms a permanent addition to this policy, whereas the cash value is not guaranteed. The cash value of non-guaranteed reversionary bonus (if any) can be withdrawn instantly or accumulated in the policy.

Non-guaranteed terminal bonus: A non-guaranteed terminal bonus may be declared from the policy year determined by the Company and at each subsequent Policy Anniversary under the Plan. Terminal bonus and its amount may be declared at the sole discretion of the Company. A non-guaranteed bonus will not be accumulated in the policy and the amount will be updated in each declaration. Each declaration of terminal bonus will be based on a number of factors, including but not limited to investment returns and market volatility, which may be greater or less than the previous amount.

The face value of non-guaranteed reversionary bonus (if any) and non-guaranteed terminal bonus (if any) will be paid upon the payment of Death Benefit or Severe Dementia Benefit / Terminal Illness Benefit, whereas the cash value of non-guaranteed reversionary bonus (if any) and non-guaranteed terminal bonus (if any) will be paid when the policy is surrendered in full or partially or terminated (other than due to the death or diagnosis of Terminal Illness or Severe Dementia of the Insured). You may choose to withdraw all or part of the cash value of the accumulated non-guaranteed reversionary bonuses (if any) except during the annuity period after the Policy Reverse Mortgage Loan is obtained. Once the cash value of the non-guaranteed reversionary bonus is withdrawn, a corresponding cash value of the non-guaranteed terminal bonus (if any) will be withdrawn simultaneously which results in reduction of (i) the face value of non-guaranteed reversionary bonus; (ii) the face value of non-guaranteed terminal bonus; and (iii) the face value and cash value of non-guaranteed reversionary bonus and non-guaranteed terminal bonus of the Plan in the future. Please refer to the policy provisions for details of "Bonus".

## Surrender Payment

The sum of the guaranteed cash value, cash value of accumulated non-guaranteed reversionary bonuses (if any) and non-guaranteed terminal bonus less indebtedness (if any) or outstanding balance of the Policy Reverse Mortgage Loan (if any). Even if the surrender payment is insufficient to fully repay the Policy Reverse Mortgage Loan, the Owner is not required to settle the difference upon the termination of the Plan.

## Waiver of Premium Benefit

If the age of the Insured is between 18 to 60 at policy issuance, and in the unfortunate event of 1 or 2 stated below (immediately effective for accident, and subject to a 2 -year waiting period for incident resulted from illness), we will waive the future premiums payable under the Plan until the premium end date up to total amount of USD 100,000 per insured (covered all policies under the same basic plan of each Insured).

1. The Insured is completely and continuously unable, due to illness or injury which occurs before Insured's age of 65 and exists for a period of at least 6 months, to engage in any work, occupation or business, which provides any form of remuneration or profit for which the Insured is reasonably qualified or fitted by knowledge, training or experience; or
2. The occurrence of any of the following to the Insured due to illness or injury before the Insured attains the age of 75 : i) The total and irrecoverable loss of sight of both eyes; or
ii) The complete and permanent paralysis of two limbs or actual severance at or above wrist or ankle of two limbs; or
iii) The total and irrecoverable loss of the sight of one eye and either the complete and permanent paralysis of one limb or actual severance at or above wrist or ankle of one limb.

## Payor Benefit

If the age of the Insured is 17 or below at policy issuance and the attained age of the latest the Owner / contingent Owner (as the case may be) is between 18 and 60 on the policy effective date or at the time of changing the Owner / contingent Owner (as the case may be), and the Owner / contingent Owner passes away before age 75 (immediately effective for accident, and subject to a 2-year waiting period for incident resulted from illness), we will waive the future premiums payable under the Plan until the premium end date and up to total amount of USD 100,000 per insured (covered all policies under the same basic plan of each Insured).

Designated exclusion applies to Waiver of Premium Benefit, please refer to the Disclosure of Important Information section and policy provisions for details of "Waiver of Premium Benefit" and "Payor Benefit".

## Free Worldwide Emergency Assistance Services

"Free Worldwide Emergency Assistance Services" are provided by the third party service provider. FTLife Insurance Company Limited reserves the right to change the terms and conditions of Worldwide Emergency Assistance Services and assumes no responsibility of the services provided by the third party service provider

## Full Surrender Settlement Options

Once the policy has been in force for 5 years and subject to the prevailing administrative rules of the Company, if the Owner fully surrenders the policy, other than a lump-sum payment, the Owner can also choose one of the following options to receive the surrender payment provided that the surrender payment is at least USD 50,000:

1. Payment at regular intervals - monthly, semi-annually or annually over 10, 20 or 30 years; or
2. Payment by Increasing payments - you can specify the first installment of surrender amount to be received monthly, semi-annually or annually. Such installment will be increased by 3\% each year from the $2^{\text {nd }}$ year until all surrender payment and / or accumulated interest (if any) are fully paid. The amount of the surrender payment which is yet to be paid can also enjoy an interest (if any).

Large Size Discount

|  | Discount on premium rate per USD 1,000 sum insured |  |
| :---: | :---: | :---: |
| Sum insured (USD) | Supreme Version | Smart Version |
| $\geqq 300,000$ | 5.9 | 5.0 |
| $200,000-299,999$ | 5.5 | 4.6 |
| $100,000-199,999$ | 5.3 | 4.4 |
| $30,000-99,999$ | 4.5 | 3.8 |

## Example

Enrolled in "On Your Mind" Insurance Plan (Supreme Version) with USD 300,000 sum insured, the Large Size Discount you can enjoy every year within the relevant premium payment period is USD $300,000 \div$ USD 1,000 $\times 5.9=$ USD 1,770.

Large Size Discount is only applicable to the basic premium of "On Your Mind" Insurance Plan, premium of other riders (if applicable) will not be entitled to Large Size Discount. Large Size Discount is offered per unit of each policy of "On Your Mind" Insurance Plan. If you have enrolled in more than one policy of "On Your Mind" Insurance Plan, all policies will be entitled to Large Size Discount within the relevant premium payment period. However, the sum insured of these policies will not be aggregated in calculating the Large Size Discount rate. After partial surrender, the discount on premium rate per USD 1,000 sum insured will be adjusted according to the reduced sum insured.

## Policy loan / automatic premium loan

If you do not obtain a Policy Reverse Mortgage Loan, you may consider applying for a policy loan during the policy in force. The amount of the policy loan will be subject to our discretion. The policy may also be subject to an automatic premium loan if there is any non-payment of premiums. Whenever an automatic premium loan is applicable, we will advance the premium due as a loan.

Any policy loan and automatic premium loan on this policy will bear interest at a rate determined by us, which we reserve the right to change the interest rate from time to time. Please refer to the Policy Loan Form or Automatic Premium Loan Notice for the current interest rate.

The policy will automatically be terminated at any time if the loan balance with interest equals to or exceeds the sum of guaranteed cash value and the cash value of accumulated non-guaranteed reversionary bonuses (if any) under the policy, and you will lose your insurance protection under the policy.

The product information in this document does not contain the full terms of the plan and the full terms can be found in the policy document.

This plan may be purchased as a standalone plan without bundling with other type(s) of insurance product. You are required to read the relevant product brochure, the policy provisions and the illustrations presented by your licensed insurance intermediary in order to fully understand the details of the definitions, charges, product features, exclusions, and conditions of payment of claims, etc. plus complete terms and conditions.

## Disclosure of Important Information:

## 1. Cooling Off Right

If you wish to exercise your cooling-off right, you can cancel the policy and obtain a refund of premium and levy paid by giving a written notice to us. Such notice must be signed by you and submitted to our office at 7/F, NEO, 123 Hoi Bun Road, Kwun Tong, Kowloon within 21 calendar days immediately following the day of delivery of the policy or the Cooling-off Notice to you or your nominated representative (whichever is the earlier). The Cooling-off Notice should inform you of the availability of the policy and expiry date of the cooling-off period.

## 2. Grace Period

We shall allow a grace period of 31 days after the premium due date (the "Grace Period") for payment of each premium (other than the first premium) during which this Policy will remain in force. If any premium is not paid on or before its due date, that premium is in default. If that premium remains unpaid at the end of the Grace Period, unless that premium is paid by the automatic premium loan, this Policy terminates as from the last premium due date. We shall not be liable to pay any benefit arising from any event occasioned during the Grace Period unless the overdue premium is paid before the end of the Grace Period.

## 3. Key Product Risks

i) Non-guaranteed Benefits

Dividend / Bonuses are not guaranteed. We will review the dividend / bonuses regularly, and the actual dividend / bonuses can be different from those shown in the benefit illustration.
ii) Termination

The coverage of the Insured under the Plan shall be automatically terminated upon the earliest occurrence of the following circumstances:

1. any premium under this Policy remains in default at the end of the Grace Period; or
2. the amount of indebtedness from policy loan equals to or exceeds the sum of the guaranteed cash value and the cash value of accumulated reversionary bonuses (if any); or
3. the death of the Insured; or
4. the Terminal Illness Benefit is paid or payable; or
5. the Severe Dementia Benefit is paid or payable; or
6. this Policy is fully surrendered.

Any Policy Reverse Mortgage Loan shall be repaid in full upon the termination of the policy. Even if the benefit or the surrender payment is insufficient to fully repay the Policy Reverse Mortgage Loan, the Owner is not required to settle the difference upon the termination of the Plan. The key items of policy termination are listed above. Please refer to the policy provisions for the full list of policy termination.
iii) Policy Reinstatement

If this policy terminates due to non-payment of any premium, it may be reinstated subject to the written request for reinstatement made by you within 2 years from the due date of the premium in default and meet our administrative regulations at that time. Please refer to the policy provision for details of reinstatement.
iv) Inflation Risk

When you review the values shown in the benefit illustrations, please note that the cost of living in the future is likely to be higher than it is today due to inflation. In that case you will receive less in real terms even if we meet all of our contractual obligations under the policy.
v) Surrender Provisions

After this policy has acquired a cash value, you may surrender this policy with a written notice to us, subject to the prevailing administrative rules of the Company. Please refer to the policy provisions for details of policy surrender.
4. Other Key Product Risks

- "On Your Mind" Insurance Plan is issued in US dollar. The premiums received by us in a currency different from your policy currency will be converted to the policy currency at the prevailing exchange rate determined by us from time to time with reference to market rates. All monies payable under your policy will be paid in Hong Kong dollars, or in the policy currency upon your request. The amount payable by us in a currency different from your policy will be converted at the prevailing exchange rate determined by us from time to time with reference to market rates. Therefore, it may be subject to foreign exchange risks in the process of currency conversion.
- "On Your Mind" Insurance Plan is an insurance policy issued by us. The insurance benefits are subject to the Company's credit risks.

5. Claim Procedure

You must notify us by submitting the appropriate forms and relevant proof within 90 days of the date of unequivocal diagnosis of Terminal Illness / Severe Dementia if you wish to make a claim. You can get the appropriate claim forms from your financial consultant or call the FTLife customer service hotline on 28668898.
6. Suicide Clause

If the Insured commits suicide within 1 year from (i) the policy effective date; or (ii) the last date of reinstatement (whichever is later), our liability will be limited to the refund of total premiums paid less any type of bonus withdrawal, claims, indebtedness or Policy Reverse Mortgage Loan. If the Insured commits suicide within 1 year from the effective date of any increase in sum insured or any subsequent addition of plan, our liability in respect of that increase of sum insured or addition of plan will be limited to the refund of the corresponding increment of premium paid less indebtedness or Policy Reverse Mortgage Loan, any type of bonus withdrawal and claims which have been paid by us in respect of the relevant increase of sum insured or addition of plan.

## 7. Exclusions

i) Severe Dementia Benefit / Terminal Illness Benefit

We will not pay any Severe Dementia Benefit / Terminal Illness Benefit under the Plan if the Insured is diagnosed with Severe Dementia / Terminal Illness that is caused directly or indirectly, wholly or partly, voluntarily or involuntarily by self-inflicted injury, including without limitation, suicide or any attempt to do so, while sane or insane; or consumption of or being under the influence of alcohol, poison, medication, drugs or sedatives unless prescribed by a Medical Practitioner.
ii) Extra Accidental Death Benefit

We will not pay any Extra Accidental Death Benefit under the Plan if the death of the Insured is caused directly or indirectly, wholly or partly, voluntarily or involuntarily by or is resulted from any of the following occurrences:

1. War, declared or undeclared, revolution or any warlike operations;
2. Violation or attempted violation of the law or resistance to arrest;
3. Engaging in services in armed forces in times of declared or undeclared war or while under orders for warlike operations or restoration of public order;
4. Entering, exiting, operating, being transported, or in any way engaging in air travel except as a fare paying passenger in any aircraft operated by a commercial passenger airline on a regular scheduled passenger trip over its established passenger route;
5. Childbirth, miscarriage, pregnancy, or any connected complications notwithstanding that such event may have been accelerated or induced by Injury;
6. Engaging in a sport in a professional capacity or where the Insured would or could earn income or remuneration from engaging in such sport;
7. Acquired Immune Deficiency Syndrome (AIDS), and/or any Illness or Injury commencing in the presence of a seropositive test for Human Immunodeficiency Virus (HIV), and any related disease;
8. Self-inflicted injury including suicide or any attempt thereat while sane or insane and/or any event of consumption of or being under the influence of alcohol, poison, medication, drugs or sedatives unless prescribed by a Medical Practitioner;
9. Disease or infection (except diseases causing infections which occur due to an accidental cut or wound);
10. Poison, gas or fumes, voluntarily or otherwise taken, absorbed or inhaled, other than as a result of an Accident arising from a hazardous incident in relation to the Insured's occupation.
iii) Waiver of Premium Benefit

We will not pay any Waiver of Premium Benefit under the Plan in any of the following situations:

1. If the total permanent disability of the Insured is caused directly or indirectly, wholly or partly, voluntarily or involuntarily by or is resulted from any of the following occurrences:
i. Self-inflicted injury, including suicide or any attempt to do so while sane or insane; or
ii. Use of narcotics unless taken as prescribed by a Medical Practitioner, or abuse of drugs and/or alcohol; or
iii. Violation or attempted violation of the law or participation in fight or affray or resistance to arrest.
2. Waiver of Premium Benefit arising directly or indirectly from the following Pre-existing Conditions:
i. A condition of the Insured for which medical advice, diagnosis, care or treatment was recommended or received before the Policy Effective Date or any date of reinstatement (whichever is later); or
ii. Any sign or symptom of the Insured within a five-year period immediately preceding the Policy Effective Date or any date reinstatement (whichever is later). And such sign or symptom would have caused an ordinary prudent person to seek medical advice, diagnosis, care or treatment.

## 8. Dividend / Bonus Philosophy

- Premium income received from the Owner is invested in an investment portfolio to support the product groups determined by us according to the investment policy. The Owner participate in the financial performance of the Product Group through the dividends/ bonuses declaration. The dividends/bonuses declaration may be affected by both past experience and future outlook for all the factors including, but not limited to, the following:
a) Investment returns: include both interest earnings and any changes in the market value of the asset allocated to this product. Investment returns could be affected by fluctuations in interest income (both interest earnings and outlook of interest rate) and various market risks, including credit spread and default risk, fluctuations in equity price and currency price of the asset against the policy currency.
b) Surrender: include policy surrender, partial surrender and policy lapse experience; and the corresponding impact on investments.
c) Claims: include the cost of providing the Death Benefit and other insured benefits under the product.
d) Expenses: include both expenses directly related to the policy (e.g. commission, underwriting, issue and premium collection expenses) and indirect expenses allocated to the product group (e.g. general administrative costs).
- Future investment performances are unpredictable, and we aim to provide a more stable dividend payment/bonus distribution. We may spread out the gains and losses in the financial performance in a particular year over a longer period of time aim to smooth out the short-term volatility of dividend/bonus over the course of the policy term. When future investment performance is worse than expected, the Company's shareholder may share less from the investment performance such that more may be allocated for dividend payment/bonus distribution, and vice versa.
- The Board, having regard to the advice of the Appointed Actuary and reviewed by Risk Committee which must include one independent non-executive director, will review and determine the dividend/bonus at least once a year. The declared dividend/bonus may be different from those illustrated in the relevant product information provided, e.g. benefit illustration. In case of any change in the actual dividend/bonus against the illustration or should there be a change in the projected future dividend/bonus, such change will be reflected in the Policy Anniversary statement and the benefit summary.


## 9. Investment philosophy, policy and strategy

- Our investment policy aims to achieve the targeted long-term investment results and reduce volatility in investment returns over time. It also aims to control and diversity risk exposures, maintaining adequate liquidity and manage the assets with respect to the product features.
- Our current long-term target asset allocation attributed to this product is as follows:

| Target Asset Mix |  |
| :---: | :---: |
| Fixed income type assets |  |
| (Investment grade and non-investment grade) | Equity-like assets |
| $50 \%-100 \%$ | $0 \%-50 \%$ |

- Investment instruments include cash, deposits, sovereign bonds, corporate bonds, listed equities, funds or other investment products. Derivatives and other hedging instruments may be used to manage investment risk at the Company's decision based on its longterm market view and asset-liability positions. It should be noted that residual investment risk may still exist after hedging.
- The asset portfolio also targets to provide diversification across different geographic regions and industries to the extent the size of the portfolio can support. For fixed income investment, currency exposure of the underlying policies is mitigated by closely matching either through direct investments in the same currency denomination or the use of currency hedging instruments. Furthermore, the asset portfolio is actively managed by investment professionals, who will also closely monitor the investment performance.
- The investment strategy may be subject to change depending on the investment views and economic outlook. In case of any change in the investment strategy, we will inform our Policy Holders for any material changes, rationale for the change and any impact to the Policy Holders.

You may browse the Company website at https://www.ftlife.com.hk/en/support/disclosures/fulfillment-ratios-dividends.html to better understand the Company's dividend/bonus history. Please note that the dividend/bonus history is not an indicator of future performance of our products.

The information in this document is intended as a general summary for your reference only and does not constitute financial, investment or taxation advice or advice of whatsoever kind. You are recommended to seek professional advice from your independent advisors if you find it necessary. Please refer to the policy provision for the full terms and conditions.

This document is intended to be distributed in Hong Kong only and shall not be construed as an offer to sell or a solicitation to buy or provision of any of our products outside Hong Kong. FTLife Insurance Company Limited hereby declares that it has no intention to offer to sell, to solicit to buy or to provide any of its products in any jurisdiction other than Hong Kong in which such offer to sell or solicitation to buy or provision of any product of FTLife Insurance Company Limited is illegal under the laws of that jurisdiction.

A person who is not a party to the policy (including but not limited to the insured and the beneficiary) has no right to enforce any terms of the policy. The Contracts (Rights of Third Parties) Ordinance does not apply to the policy nor any document issued pursuant to the policy.

## Insurance Policy Product Brochure Addendum -

## I. Foreign Account Tax Compliance Act

Under the U.S. Foreign Account Tax Compliance Act ("FATCA"), a foreign financial institution ("FFI") is required to report to the U.S. Internal Revenue Service ("IRS") certain information on U.S. persons that hold accounts with that FFI outside the U.S. and to obtain their consent to the FFI passing that information to the IRS. An FFI which does not sign or agree to comply with the requirements of an agreement with the IRS ("FFI Agreement") in respect of FATCA and/or who is not otherwise exempt from doing so (referred to as a "nonparticipating FFI") will face a $30 \%$ withholding tax ("FATCA Withholding Tax") on all "withholdable payments" (as defined under FATCA) derived from U.S. sources (initially including dividends, interest and certain derivative payments).

The U.S. and Hong Kong have agreed an inter-governmental agreement ("IGA") to facilitate compliance by FFIs in Hong Kong with FATCA and which creates a framework for Hong Kong FFIs to rely on streamlined due diligence procedures to (i) identify U.S. indicia, (ii) seek consent for disclosure from its U.S. policyholders and (iii) report relevant tax information of those policyholders to the IRS.

FATCA applies to FTLife Insurance Company Limited (the "Company") and this Policy. The Company is a participating FFI. The Company is committed to complying with FATCA. To do so, the Company requires you to:
(i) provide to the Company certain information including, as applicable, your U.S. identification details (e.g. name, address, the US federal taxpayer identifying numbers, etc.); and
(ii) consent to the Company reporting this information and your account information (such as account balances, interest and dividend income and withdrawals) to the IRS.

If you fail to comply with these obligations (being a "Non-Compliant Accountholder"), the Company is required to report "aggregate information" of account balances, payment amounts and number of non-consenting US accounts to IRS.

The Company could, in certain circumstances, be required to impose FATCA Withholding Tax on payments made to, or which it makes from, your policy. Currently the only circumstances in which the Company may be required to do so are:
(i) if the Inland Revenue Department of Hong Kong fails to exchange information with the IRS under IGA (and the relevant tax information exchange agreement between Hong Kong and the U.S.), in which case the Company may be required to deduct and withhold FATCA Withholding Tax on withholdable payments made to your policy and remit this to the IRS; and
(ii) if you are (or any other account holder is) a nonparticipating FFI, in which case the Company may be required to deduct and withhold FATCA Withholding Tax on withholdable payments made to your policy and remit this to the IRS.

You should seek independent professional advice on the impact FATCA may have on you or your policy.

## II. Common Reporting Standard

Hong Kong has put in place a framework implementing the Automatic Exchange of Financial Account Information ("AEoI") which allows for the exchange of financial information among tax authorities. The Company, as a reporting financial institution under the law, is required to collect and provide certain information of policyholders and beneficiaries to the Inland Revenue Department of the Hong Kong Special Administrative Region which exchanges such information with tax authorities of another jurisdiction or jurisdictions which has/have signed an AEoI agreement with Hong Kong and of which the policyholders and beneficiaries may be resident for tax purposes. Where a policyholder or beneficiary fails to provide any requested information, the Company reserves the right to take any action as it deems necessary in order for it to comply with the law.

FTLife scoops prestigious industry accolades

Bloomberg Businessweek／Chinese Edition＂Financial Institution Awards 2023＂



Training Academy of the Year－Outstanding Performance


Saving Plan－
Outstanding Performance


Health \＆Protection－
Outstanding Performance

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Digital Marketing－ Outstanding Performance
＂Benchmark＂Wealth Management Awards 2022


Insurance Company of the Year 2022


Academy of the Year 2022


Broker Support－Best－ in－Class


Social Media Engagement－ Outstanding Achiever


Health Care Product－ Best－in－Class


ESG Integration－Merit

Follow FTLife now：



[^0]:    * "First-in-market" item is concluded based on the same type of product (life insurance plan with calculation of Death Benefit according to sum insured) of major life insurance companies in Hong Kong as of 10 September 2020.

