

Press Release 8 January 2021

FTLife wins three awards at 2020 BENCHMARK Wealth Management Awards

Hong Kong – FTLife Insurance Company Limited ("FTLife") is pleased to announce that it won three awards at the 2020 BENCHMARK Wealth Management Awards, in recognition of its excellence in product innovation, medical insurance and intermediary support. The awards received by FTLife include:

- "Intermediary Support Best-in-Class"
- "Whole Life Insurance Best-in-Class"
- "Voluntary Health Insurance Scheme Outstanding Achiever"

Holding fast to its brand promise of "Embrace Change for Better Future," the FTLife partnership distribution team seeks to deliver the best possible support to our partners. The success of their continuing effort and commitment in giving partners robust support won the team the "Intermediary Support - Best-in-Class" Award for the fourth consecutive year.

FTLife's On Your Mind Insurance Plan won the title "Whole Life Insurance - Best-in-Class." Customers nowadays are looking for more flexible and diversified products. Making a breakthrough in traditional life insurance, On Your Mind plugs the demand gap by catering for customer needs with flexibility in different life stages. Clients are impressed by the built-in Policy Reverse Mortgage Function which allows them to withdraw their death benefit as an annuity to support their retirement needs.

FTLife also garnered the "Voluntary Health Insurance Scheme - Outstanding Achiever" award with its "TopCare" Medical Insurance Plan, an endorsement to its long-term dedication to providing clients with comprehensive health and medical protection. The plan combines the basic protection of VHIS with multiple additional benefits for total peace of mind. Clients can also choose to upgrade their medical insurance flexibly so as to best suit their needs. With such features as its major medical benefit reimbursement percentage up to 100% upon fulfilment of designated conditions and no renewal premium increase after age 70, the plan drew praise from the market.

FTLife is honoured to receive these prestigious awards which represent a public endorsement of the company's commitment to excellence in product development and professional services. The company will continue to focus on providing customers with innovative solutions and unrivalled experience.

BENCHMARK is a renowned financial magazine in the region. First published in 1996, it has been a trustworthy source of practical guidance on savings, investment, retirement and estate planning. As one of the most highly anticipated industry awards in Hong Kong, the signature Benchmark Wealth Management Awards uses a stringent rating programme.

Important notes:

- The information contained in this press release is intended as a general summary of information for reference only. For details, please refer to relevant product brochures and client incentive leaflet. Please refer to the policy contract for details of full terms and conditions.
- This press release does not contain the full provisions of On Your Mind Insurance Plan and "TopCare" Medical Insurance Plan and the full terms can be found in the Policy documents. These two products may serve as standalone plan(s) without bundling with other type(s) of insurance product.
- For further details, please contact FTLife's Customer Service Hotline on +852 2866 8898.
- This document is for distribution in Hong Kong only. It is not an offer to sell or solicitation to buy or provision of any insurance product outside Hong Kong. FTLife does not offer or sell any insurance product in any jurisdiction outside Hong Kong, in which such offering or sales of the insurance product is illegal under the laws of such jurisdictions.



About FTLife Insurance Company Limited

FTLife Insurance Company Limited ("FTLife") is one of the most well-established life insurance companies in Hong Kong and a wholly-owned subsidiary of NWS Holdings Limited (Stock Code: 0659). Building on a history of more than 30 years in the territory, FTLife provides individual and institutional clients with a diverse range of insurance and wealth management products and services, including life, health, accident, savings and investment insurance. As a member of New World Group, FTLife works with diversified businesses within the Group to create synergies and provides customers with best-in-class life-planning solutions, from wealth management and succession to health, wellbeing and quality of life enhancement.

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FTLife Insurance Company Limited (Incorporated in Bermuda with limited liability)

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